**CURRICULUM VITAE**

***MUJAHID***

***MUJAHID.348167@2freemail.com***

 ***OBJECTIVE:***

**I am seeking employment with a company where I can use my talents and skills to grow and expand the company. I want to succeed in a stimulating and challenging environment, building the success of the company while I experience advancement opportunities.**

***AREA OF INTEREST:***

* **BUSINESS DEVELOPMENT**
* **PEOPLEMANAGEMENT**
* **COMMUNITY INVOLVEMENT**

***PERSONAL SKILLS:***

* **Critical Thinking, Dependable, Flexible, Inter- Personal &Motivation.**
* **Team player with good inter-personal skill, known as People's Man.**
* **Task master practical and down to earth.**
* **Hard working, problem solving skill.**
* **Ability to Examine and understand Human dynamics in organisation.**

***LANGUAGES KNOWN:***

* **Speak:-English, Hindi, Urdu, Kannada &Tamil.**
* **Read:-English, Hindi & Kannada.**
* **Write:-English, Hindi & Kannada.**

***EDUCATIONAL QUALIFICATIONS:***

* **SSLC in 2006 - 51%**

**KSEEB - Bangalore**

* **PUC (SEBA) IN 2008 - 47%**

**Bangalore Pre – University**

***COMPUTER KNOWLEDGE:***

* **Basic Knowledgein computers.**
* **Proficientwith Microsoft Office - Word & Excel.**
* **20 to 25 Wpm Typist.**
* **Basic knowledge in servers like APX & CITRIX.**

***PROFESSIONAL EXPERIENCE:***

* **SANGEETHA MOBILES PVT LTD**

**DESIGNATION:- STORE MANAGER2013 - 2016**

**Responsibilities**

* **Complete store operational requirements by scheduling & assigning employees, following up on work results.**
* **Markets merchandise by studying advertising, sales promotion &display plans; analyzing operating & financial statements for profitability ratios.**
* **Contributes to team efforts by accomplishing related results as needed.**
* **SAMSUNG MOBILES INDIA LTD**

**DESIGNATION:- SAMSUNG BUSINESS ASSOCIATE(SBA) 2011-2013**

**Responsibilities**

* **Selling/Converting higher end products to customers for high ASP.**
* **Identifies current & future customer requirements by establishing rapport with potential to understand service requirements.**
* **Ensures availability of merchandise &maintaining inventories.**
* **THE MOBILE STORE**

**DESIGNATION:-DUTY MANAGER 2010 – 2011**

**Responsibilities**

* **Maintaining store staff job results by coaching, counselling, planning, monitoring & appraising job results.**
* **Protects employee's & customers by providing a safe & clean environment.**
* **Secure merchandise by implementing security systems & measures.**
* **BANGALORE CENTRAL SHOPPING MALL**

**DESIGNATION:- SALES EXECUTIVE 2008 – 2010**

**Responsibilities**

* **Focusing on slow moving products to clear as soon as possible as per company requirements.**
* **Handling customers issue & solving all problems until customers feel happy.**
* **Ensures availability of merchandise & maintaining inventories.**

***ACHIEVEMENTS*:-**

* **Best store manager award for achieving given target continuous 3 months.**
* **Best store award from Samsung for growing sales continuously .**
* **Promoted to “SAMSUNG BUSSINESS ASSOCIATE” from “SAMSUNG PRODUCT CONSULTANT”.**

***PERSONAL DETAILS:***

* **Date of Birth - 13/03/1991**
* **Marital status - Single**
* **Nationality - Indian**
* **Hobbies - Listening Music & Reading Newspapers.**