# **SHEHZAN**

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**CAREER OBJECTIVE**

To be a part of an organization that will enable me to utilize my personal and technical skills, knowledge, educational background. To be able to continuously increase my skill set and knowledge.

**ACADEMIC DETAILS**

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| **YEAR** | **INSTITUTE** | **DEGREE** |
| 2016 | Asian School of Business, Trivandrum | PGDM (Full time) – Finance & Marketing |
| 2013 | Farook College, Calicut | BA economics |
| 2010 | Sharjah Indian School (CBSE) | CLASS XII |

**WORK EXPERIENCE**

**ICICI Securities Limited**, Calicut, India **(May 2016 – March 2017)**

**Position:** Senior Relationship Manager

**Job Responsibilities**:

* Relationship Building & Management with the customer for Sales & Services of Financial Products of ICICI group. [Eg. Online Trading Account, Life Insurance, Mutual Funds, Investment Advisory, Wealth Management]
* To manage customers in the branch or through client visits & provide Financial / Investment Advisory.
* To generate leads and act as a productive resource by meeting individual as well as team targets.

**INTERNSHIP**

**Harrisons Malayalam Limited**, Kochi – **Financial Analysis and Interpretation**

The objective of the project was to do a detailed financial analysis of Harrisons Malayalam Limited, with a view to advise shareholders and potential investors on the company’s future performance as well as the performance of its share in the stock market

Duration: 2 months

**OTHER CERTIFICATIONS**

* Certificated course on **Microsoft Excel (Advance)** offered by NIIT
* NISM-Series-V-A: Mutual Fund Distributors Certification

**ACHIEVEMENTS AND POSITIONS OF RESPONSIBILITY**

* **First position in ‘Carpe Diem’**- A digital marketing workshop held by IIM Calcutta
* **Coordinator, Constello’15 national level management fest at Asian School of Business** – Designed and coordination head for the ‘Best Management Team’ event
* **Delegate, TRIMA Annual Management Convention (2014)** – Skill Development - Bridging the Gap
* **Member, TMA student’s chapter (2014)** – An apex body of professional managers engaged in promoting excellence in Management
* **Volunteer, Young Entrepreneurs Summit (YES) Kerala (2014)** – Given opportunity for entrepreneurs to widen their horizons through information and interaction
* **Coordinator, Global NRK Meet (2015)** – Coordinated with Stark Expo in conducting the Global NRK Meet 2015

**PERSONAL PROFILE**

Date of Birth : 21/03/1992

Sex : Male

Marital Status : Single

Nationality : Indian

Languages known : English, Malayalam, Hindi, Arabic(Reading and writing)

TECHNICAL AND PERSONAL STRENGTHS

* Well versed in **MS Office (Excel, PowerPoint and Word)**
* Well versed in Indian equity markets
* Effective problem solver and decision maker
* Well versed in analyzing financial statements
* Excellent analytical, quantitative and presentation skills
* Ability to perform and excel under pressure
* Desire to excel in technical roles
* Quick learner
* Ambitious and target
* Team player
* Effective communicator