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| **RAGHU**  **International & Domestic Logistics & Transportation ~ Strategic Planning** An effective leader with 24 years expertise in setting-up objectives, designing & streamlining business processes and executing work to improve productivity & reduce cost, targeting assignments in Courier/Air Express, E Commerce, Transportation, Fleet Management Industry  [**Raghu.368952@2freemail.com**](mailto:Raghu.368952@2freemail.com) | | |
| knowledge24x24icons Profile Summary | | |
| * Talented and versatile management professional with cross-functional experience , specialized skills in Transportation Management, Logistics Operations, Packing and dispatch activities, Project Management, Cross functional coordination, Safety and Team Management. * Taking complete ownership of the cycle count process including the analysis and follow up actions that will ensure continued improvement of material accuracy. * Track record of establishing processes & SOPs, streamlining workflow and creating work environment to optimize resource & capacity utilization and escalate productivity & operational efficiencies * Proficient in sustaining healthy relations with variety of stakeholders including customers, suppliers and logistics partners for planning, coordinating and monitoring the receipt, order assembly and dispatch of cargo/goods * Multitasking credentials with excellent planning, execution, monitoring, resource-balancing and problem solving skills, as well as the ability to handle multiple projects/tasks in high pressure environments. * Possess invaluable experience in interfacing and working with multicultural people, languages and varied culture & customs | | |
| core24x24icons Core Competencies  **Courier /Air Express Operations  Global Logistics & Transportation**  **Supply Chain Management  Fleet Management   Stock Management / SLA Management and Budget Control   Customer Relationship Management**  **Process Improvement**  **Operations Management**  **Team Building & Leadership** | | edu24x24icons Academic Details   * B.Com. from Sri Sathya Sai Institute of Higher Learning, Bangalore University in 1987   Notable Accomplishments Across the Career  ***Fits Aviation (Pvt.) Ltd., Afghanistan***   * Managed USD 10 million in international logistics and transportation * Supervised global operations and process improvement initiatives with a team of 40 direct and over 80 indirect employees. * Provided the capability to accurately allocate transportation costs and quote transportation costs proactively which resulted in increased revenues. * Designed ground-breaking logistical solutions for global supply chains which greatly enhanced the performance * Played a pivotal role in formulating policies and procedures for the smooth take over from the previous agency * Provided training to the new employees in all aspects of Operations, Scanner Usage, Customer Service and Front Office Management * Prepared daily, weekly and monthly reports needed to be sent to the head office to ensure all the operational and Finance compliance were met. * Liaised with Head Office for Audit and Finance and ensured all the billings were done in a timely manner   ***Afghan Express Ltd., Kabul, Afghanistan***   * Initiated FedEx Operations in Bagram, Kandahar, Jalalabad, Marmal, Kabul, Camp Phoenix, Camp Bastian, FOB Sharana and FOB Shank * Started direct flight operations from Dubai regional hub to the Military bases in Afghanistan * Coordinated for the employment of new employees needed and trained them based on the needs of the specific locations. * Coordinated with customs officials in the Ministry of Finance for formulating customs procedures for courier companies in Afghanistan * Began trucking services between all the bases in Afghanistan and managed the movement of around 150 trucks a month between various locations which helped in generating a revenue od USD 2.5 million   ***Oman Postal Express, Muscat***   * Bagged ‘Best of the Best Award’ in Dec’92 for delivering outstanding support within MEIA region |
| softskills24x24icons Skill Set    Change Agent  Motivator  Communicator  Collaborator | |
| career24x24icons Career Timeline  **Feb’92 – Jul’93** Hevea Engineers Private Limited, Chennai  **Jan’94 – Jul’04** Oman Postal Express, Muscat  **Jan’05 – Feb’14** Afghan Express Ltd., Kabul, Afghanistan  **Mar’14 – Jan’17** Fits Aviation (Pvt.) Ltd., Afghanistan  Kalium, Dubai as Logistics & Supply Chain Consultant  Kalium, Dubai as Logistics & Supply Chain Consultant  Kalium, Dubai as Logistics & Supply Chain Consultant | exp24x24icons Organizational Experience  ***Fits Aviation (Pvt.) Ltd., Afghanistan from Mar’14 – Jan’17 as GSP Service Manager***  **Key Result Areas:**   * Ensuring that all the stations in Afghanistan maintained the service levels as determined by FedEx. * Responsible for handling the complete trucking arrangements within Afghanistan * Providing outstanding logistic supports, consistency, continuation, material administration also handling other responsibilities based on the logistic programs * Assigning the tasks of processing shipments of materials and equipment like confirming of delivery as well as liaise with shipping vendors and customers. * Managing timely and smooth dispatch of different services in accordance with the plan. Liaising with the transporters for ensuring timely dispatch of the materials. * Developing dispatch report on daily basis for tracking the status of the dispatched products. Ensuring service levels of all the locations in Afghanistan and timely planning & coordination for the trucks between various locations in Afghanistan. * Monitoring transportation scheduling and controlling operations, interfacing with customers and supplies for negotiations and analyzing data to monitor performance and plan improvements * Planning & implementing staff training and interacting with the customer to ensure complete satisfaction. Acting as Single Point Contact for entire FedEx Team in Dubai Regional Headquarters * Defining guidelines, SOPs, Templates and Manuals for multi-disciplines marketing, operations, administration & security * Leading high-level implementation plans and determining future logistics organizational structure/support ensuring Delivery-in-Full (DIF) and Delivery-on-Time (DOT) * Reviewing company’s logistics operations business practices, updating & developing process documentation, streamlining opportunities and eliminating non-value added activities   ***Afghan Express Ltd., Kabul, Afghanistan, Licensee of Federal Express Corporation from Jan’05 – Feb’14 as Base Operations Manager***    ***Oman Postal Express, Muscat from Jan’94 – Jul’04 as Operations Manager***  **Growth Path:**  Jan’94 – Mar’94: Accountant  Apr’94 – Nov’ 94: Chief Accountant  Dec’95 - Jul'04: Operations Manager  ***Hevea Engineers Private Limited, Chennai from Feb’92 – Jul’93 as Accountant*** | |
| Personal Details  **Date of Birth:** 28th July 1966  **Languages Known:** English, Hindi, Tamil and Kannada | | |