# Macintosh HD:Users:MacBook1988:Desktop:IMG_3455.JPG SHAVKAT

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Nationality: Uzbekistan

**PERSONAL SUMMARY**

I come with 10 years of experience Retail and Customer Service in **USA**, **RUSSIA** , **KOREA** And **UZBEKISTAN**. I am looking for a position where I can advance in my career and contribute to the growth of the company I work for through my experience and hard work.

**LANGUAGES**

**English (Fluent) Turkish (Fluent)**

**Russian (Fluent) German (Fluent)**

**Korean (Fluent) Uzbek (Native)**

**EXPERIENCE**

*Sales Assistant -* **“Kumdo universal” Ltd *, Seoul, Korea***

* Conduct market research to identify selling possibilities and evaluate customer needs
* Actively seek out new sales opportunities through cold calling, networking and social media
* Set up meetings with potential clients and listen to their wishes and concerns
* Prepare and deliver appropriate presentations on products/ services

*Sales Assistant* ***–* “Dairy production” ,** **California , USA**

* Visiting potential customers for new business and developing and maintaining relationships
* Making accurate cost calculations to provide customers with quotations
* Negotiating the terms of an agreement with a view to closing sales

*Sales Representative* ***– ‘SKAZKA’ Boutique, Moscow, Russia***

* Provide professional till point service to close the sale and offer the customers an overall enjoyable shopping experience.
* Handle customer complaints professionally and escalate any serious issues to the Manager for suitable resolution.
* Maintain an up-to-date database of customers visiting the store.
* Communicate to the customers the information on special offers/sales promotion events.

*Waiter -*  ***ASIA Hotel, Tashkent, UZBEKISTAN***

* Preparing tables for a meal
* Present menus to patrons and answer questions about menu items
* Taking customers' orders
* Serving drinks and food
* Cleaning up before, after and during servings in a restaurant
* Ensure minimum wastage, spoilage of food and drink**.**

**EDUCATION**

**Uzbek State World Languages University, Bachelors degree.**

**Thank you for taking the time to consider this application and I look forward to hearing from you in the near future.**

**Yours sincerely,**

**Shovkat.**