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|  | Mohamed |
| 2017 |  |
|  | Mohamed Mohamed.370106@2freemail.com **Total years’ work experience**: 14 years |

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|  | key skills* Proficient in use of Microsoft Office
* Good command of written & spoken English.
* Excel at working under pressure.
* Self-motivated, dependable & target oriented
* Leadership strength
* Planning and create business& marketing plans

experienceBranch Manager, Leobest Trading and Services CompanyJuly 2014-March 2016-responsible for creating marketing plans and business development for the Abu Dhabi branch-indoor air quality systems specialist--presenting sales strategies to main office and contracts to business partners-motivating employees on the job site-worked with various real estate developers including Aldar, Arabtec, Dafir, plus many 5\* hotels in Abu Dhabi -also worked with facility management companies including Khidmah, MAB, and TamouhPurchasing & Logistics Manager, Alexandria company for petroleum Additives (ACPA)2003-present (position on hold while working in the UAE)-in charge of raw materials and petrochemical importation -responsible for foreign purchasing and logistics operations-key negotiation skills-responsible for LC, LG, and purchasing payment terms-in control of freight and custom clearance follow up of operationsTicketing Sales Manager, Astrolabe Travel Agency, Riyadh KSA2009-2012-supervisor of ticketing operations-managing VIP clients including the family of HRH Prince Sultan Bin Sulman AlSoud’s office and Saudi Arabia’s Minister of TourismImport Specialist, **International co. for Import and Export, Alexandria (Egypt)**June 2002-December 2002-working with the marine lines-involved with freight operations and import/export controlEducationMenoufeya University2001B.Sc. Commerce, Faculty of Business Administration/International TradeCOURSESAUC, American University, Cairo 2003 Marketing and International Trade & Internet Business IEYAK: 2005-2007, now “ICBC- Professional Logistics & Marine Operation - Material Assurance Management & Supply Chain GTI Center: 2011 Riyadh, Saudi Arabia -Amadeus Reservation and Ticketing System GATE International Business Centre ,Dubai 2017 Mini MBA Certificate including :Project Management Business Development  **Marketing professional program****Personal Data**Date of Birth 13/7/1977Place of Birth MenoufeyaCountry of Nationality Egypt Gender Male Address Abu Dhabi – UAE Marital Status Married Communication skills Arabic , English, SpanishAvailability ImmediateRank ManagementJob Field Travel & Tourism, Business Development,  Marketing, Purchasing, Shipping & Freight,  Contracting & Trading, Import & Export,  Logistics   |
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