**DEEPAK**

BurJuman, Dubai, U A E

Languages Known**:** English, Hindi, Punjabi & Urdu

[DEEPAK.373438@2FREEMAIL.COM](mailto:DEEPAK.373438@2FREEMAIL.COM)

**CARRIER****OBJECTIVE:**

A dynamic and hardworking individual with excellent communication, leadership and team skills seeking a role in Sales and Marketing industry to put my rich service experience to best use for the betterment of an esteemed organization

**PROFESSIONAL PROFILE**

1. **Acentria Solution (Du Telecom) Karama (Dubai) UAE.**

**Designation: Outdoor Sales Executive (August 2017 till now)**

**Role & Responsibilities:**

* Focus on potential clients to bring new business by sales visits, phone calls, E-mails and cold calls.
* Propose and offer them unlimited free calls and not to pay for Smartphone and other international roaming benefits.
* Provide effective services and manage queries of clients.
* Ability to generate leads thorough current customer references, business consultants and friends.
* Continuous interaction with customers to make sure customer satisfaction and needs has been met.

1. **Vishal Udyog Pvt.Ltd.,Karnal( Haryana) India.**

**Designation: Sales Executive (June 2016 to July 2017)**

**Role & Responsibilities:**

* Learn and utilize the company’s direct sales methodology to sell an exciting new product directly to commercial small and medium-scale farmer.
* Meet and exceed sales targets
* Advise farmers on the use of best practices in soil management and other Good Agriculture Practices
* Build a portfolio of long-term clients by conducting structured post purchase service visits with customers.
* Daily update sales and pipeline data using Google apps and the company’s proprietary Smartphone applications.

**PERSONAL ACHIEVEMENTS:**

* Certificate of appreciation (Agriculture implements) from **Vishal Udyog** in Q4 (2016).
* Certificate of appreciation (Agriculture implements) from **Vishal Udyog** in Q1 (2017).

**TRAINING AND CERTIFICATION:**

* Successfully completed Direct sales training certification from **Vishal Udyog**
* Successfully completed Product Training and passed product knowledge test in **Du Telecom.**

**EDUCATIONAL QUALIFICATIONS:**

# Bachelor of Science [B.Sc](Hons) from Himgiri Zee University, (Dehradun) India.

* Higher Secondary Education from Brahmanand Public school, (Karnal) India.
* Expert in MS Office (MS Word, MS Excel, Power Point)

**HOBBIES:**

* Visiting new places & Interact with different type of peoples and learning about different cultures.
* Gym, Cricket and reading Novels

**PERSONAL DETAILS:**

* Nationality : Indian
* Visa Expiry (Visit): November 2017
* Occupation : Sales Representative
* Marital Status : Single
* Gender : Male

**DECLARATION**

I do hereby declare that all statements made above are true, complete and correct to the best of my knowledge and belief.

**Place: Dubai Deepak**