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| ***AGRICULTURAL ENGR. SAJJAD***  |

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|  | **Entomologist**  **Mob: C/o 971501685421** **E-mail:** **sajjad.376916@2freemail.com***Career Objectives***Seeking a suitable position that would utilize my knowledge and implement the skills of building customer relationship and Services satisfaction for the benefit of the organization.**  | C:\Users\aaaa\Downloads\005 copy.jpg |

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|  | ***PROFESSIONAL EXPERIENCE***A) UAE ***Field Experience.**** **More than Eight Years’ Experience in Pests Control Sector, Six Years in UAE including.**
* **In-depth Knowledge of** **Site inspection, identification of pest & suggesting the control measures.**
* **Interfacing with the customer and client representatives for all Pest Management related issues, treatments, and information.**
* **Maintaining maps, photographs and records of each site and treatment applied.**
* **Evaluating status of Pest Control equipment and facilities.**
* **Identify new business opportunities and pass on to the sales team.**
* **Educating the clients before and after the treatment about the Safety**
* **Preparing and maintaining food processing units and F & B outlets for HACCAP audits.**
* **Conduct pest control & hygiene audit inspections & maintain records of inspections and treatments.**

***Operational & Technical Experience**** **Scheduling the Basic and Preventive Pest Management treatment for the assigned Field staff.**
* **Preparing and submitting a comprehensive cost analysis reports to**

**top management for securing a profitable business volumes.*** **Improving cost control and maximize labor force allocations in all projects.**
* **Investigate complaints from the public and other jurisdictions regarding Pest control and chemical application.**
* **Training and monitoring crews' application and handling of chemicals ensuring that safety equipment and protective devices are properly used.**
* **Purchasing of pesticides, rodenticides, accessories, machines and safety wear for operators as per the Municipality standards.**

B) PAKISTAN* **One year experience as Agriculture Officer at Swat Agricultural Extension Department Amankot Swat.**
* **Detection of Snake infestation by using TRAINED DOGS in Blue zone Islamabad.**
* **Research on Termites Pre and Post control Techniques at NIFA Research Station Peshawar Pakistan. *(Nuclear Institute for Food and Agriculture).***
* **Six Month Research on integrated Control of fruit flies at NIFA.**
* **Integrated control of Ticks, Flies & Mosquitoes at Malakand Dairy Farm Agricultural University Peshawar Pakistan.**

C) *PAST ORGANIZATIONS (UAE)** ***Boecker Public Health* .Worked as assistant Technical Manager & Quality Control Officer. (Operating in all States of UAE)**
* ***Majestic Desert Pests Control* & *Germen Pests Control*. Support Operations, Provided technical assistance, Project and Sales Coordinator. ((Based in Dubai Abu Dhabi & Sharjah).**

**D) *CURRENT ACTIVITIES:*** **Presently working at Safe House Pests Control company as *Pests management specialist, Project & Sales Co-coordinator* in multiple discipline pests control projects such as Hospitals, Residential, Commercial, and industrial buildings.** ***Key Responsibilities at Current Organization*.** * **Project & Sales Co-coordinator**
* **Operational and Technical Support.**
* **Ensuring of on time Delivery & Satisfactory Services for the Client.**
* **Quality Control.**
* **Project Management.**
* **Closing Sales Deals.**
* **Provide continuing, up-to-date training to service technicians.**

**E)** ***CORE COMPETENCIES**** **Great knowledge of Site Inspection, Cost estimation, Quoting, Invoicing, Organizing and finalizing the deal and specification of the contracts for different pests control activities.**
* **Resolves administrative problems by coordinating preparation of reports, analyzing data, and identifying solutions.**
* **organizing and storing paperwork, documents and computer-based information.**
* **Understand the biology, behavior & control of public health insects pest.**
* **Identifying Pest Concerns of the client and engaging them for their responsibilities in integrated pest management plan.**

**E) *ACADAMIC QUALIFICATION.*** **BSc(Hons) Agricultural Engineer, Specialized in ENTOMOLOGY****F) *COMPUTER SKILL*** **● MS Office ● MS Power Point ● Internet****G) *PERSONAL INFORMATIOM*** * **Nationality: Pakistani**
* **Gender: Male**
* **Marital status: Single**
* **Date of Birth 03-01-1985**
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