## PEMBA

C/o-Dubai, +971505891826

[Pemba.378619@2freemail.com](mailto:Pemba.378619@2freemail.com)

## Objective

To use knowledge, skills and experiences to transform the opportunity at entry or highest level (sales & customer service) into a strong sustainable career with continuous learning and improvements ultimately adding organizational value.

## Summary

Work experience in sales & mortgage banking, education and knowledge-based institutions and mortgage banking and sales which helped to develop various useful skills.

## Highlights

Sales & marketing skills, Strong analytical Skills, Interpersonal & Communication Skills, Learning Attitude, Self-Motivated, Reliable, Visionary, Highly Dedicated, Solution-Oriented, Leadership Skill.

## Accomplishments

* Started the first job as a customer support representative in Australian And New Zealand Bank (India Pvt. Ltd.) from June 2005 - Feb 2013 (promoted as a Quality analyst.)
* Worked as a Sales Executive and Sales Trainee team leader, Cashiering support in Sun and Sands sports from May 2013 to Sept 2015.

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## Experience

* Australian And New Zealand Bank (India Pvt Ltd) : Worked as a Customer support representative and quality analyst ( Customer Service) from 5/2005 to 2/2013

Sun and Sands sports L .L .C

* Worked as a Sales Executive/Cashiering support and Trainee Team leader from 9th May 2013 to 10th September 2015
* Working as a Sales advisor from 20th October 2015 Majid Al fhuttaim LLC (Brand Crate and Barrel) to till date.

## Education

* *Bachelor’s Degree from North Bengal University India. 2001 to 2004.*
* *Higher Secondary education pursued from St. Alphosus Higher Secondary School 1998 to 2000*
* *Secondary Education from St. Alphosus higher Secondary School.1998.*

## Trainings and Achievement

* Sales champion Award for 2013-2014, promoted as Team Leader.
* Promoted as Quality analyst in Australian and New Zealand Bank (India Pvt. Ltd)2009
* Mortgage Banking Management Training,
* Computer Operating system and MS office, Ms Visuals, V look up, Pivot Table and Ms Excel oriented Courses.
* Various Sales, Motivation & Leadership Trainings.

## Personal Information

Born on: Oct 14 1982

Nationality: Indian

Sex: Male

Marital Status: Single

Languages: Fluent in English, Hindi, Bengali and Nepali Basic Arabic

Hobbies: Reading Books and Hiking.

All above information is true and based on my academic and professional information.

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