

OBJECTIVES

**Sherif**

**Sharjah U.A.E**

**Contact #: C/o 0505891826**

**Email ID:** [**sheriff.378713@2freemail.com**](mailto:sheriff.378713@2freemail.com)

* A position in an International Business Environment requiring supervisorial, Interpersonal and Leadership Skills.

To be in an organization where I will get a chance to upgrade my knowledge, utilize my extensive sales expertise

And To enhance my knowledge and capability in any given task.

A Total of more than 8 years’ experience in the retail industries has been blended with a strong emphasis on operational training and team management. Have handled various roles including customer recovery processes and troubleshooting on the job in an effort towards achieving the goal of 100% customer satisfaction and operational excellence.

SUMMARY

**EDUCATIONAL ATTAINMENT**

**Bachelor of Law**

Public Administration of the University of Tanta

**Graduated: November 2002**

**Degree: Passed**

* Planning and conceptualizing various strategies to achieve top line sales budget & business goals aimed towards the growth in business volumes as well as profitability while ensuring uninterrupted stock situation.
* Developing competitive business development and sales strategy, uncovering/ creating new opportunities, identifying dynamic and flexible solutions.
* Efficiently managing and handling sales operations, developing business development strategies, studying the elements in a sales promotion plan & driving store sales by ensuring brand presentation within the store while ensuring adherence to company’s rules and regulations.
* Identifying and implementing strategies for building team effectiveness by promoting a spirit of cooperation between team members while executing and implementing company direction and initiatives.
* Adept at reviewing activities for effective and inspirational leadership to a sales team, efficiently conducting daily briefing on store performances, guiding and training sales team regarding company’s products, retail selling and solution selling skills to achieve targets of the company.

EXPERTISE

**WORK EXPERIENCE**

**High Court in Tanta (Egypt)**

**Designation :** Lawyer

**Duration :** December 2016 to August 2017

**JOB RESPONSIBILITIES**

* Completing paperwork and poring legal publications and legislation
* Advising insurance companies about the legality of insurance, guiding the company in writing insurance policies to conform

The law and to protect the companies from unwarranted claims

* Dealing with civil law assist clients with litigation, contracts and leases
* Providing legal advice and counsel.

**Paris Group International LLC. U.A.E**

**Designation** : Shop Supervisor

**Duration** : June 04, 2008 up to September 2016

**JOB RESPONSIBILITIES**

* Meeting the customer expectation by giving extended service
* Attending the customer complaints and solving the customer complain with customer satisfaction
* Responsible in checking the shop merchandising
* Ensure high level of customer service is offered in the shop.
* Primary responsible in Store Operation
* Responsible for sending daily sales report and monthly reports
* Responsible for cascading new product information
* Handling employee’s daily schedule and assigned task
* Responsible for reporting daily sales report & store concerns
* Create ways to ensure that employees are performing within the competency level required by the institution
* Analyze the work place situation to create means to increase employee efficiency.
* Conduct assessment on staff performance and other office-related aspects to see the potential and current problems. Generate sales opportunities and build consumer preference of a brand name

**WORK EXPERIENCE**

EXPERTISE

* Looking after the sales.
* Keeping through records of lead generation.
* Co-ordination with the team and team control
* Preparing reports of daily sales

**PERSONAL DATA**

* Nationality: Egyptian
* Date of Birth: 01 November. 1980
* Marital Status: Married
* Language Known: Arabic, English
* Visa Status: Visit Visa
* **Driving License: Yes**
* **Car: Yes**

I hereby to certify that the above information is true and correct to the best of my knowledge.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Sherif**