****

**Rajnikumar**

**Dubai UAE**

**Mobile: C/o 0505891826**

**Email:** **rajnikumar.379110@2freemail.com**

**OBJECTIVE**

My mission in life is to work hard, smart and continue on the growth path of mental social & economical development while being honest & committed.

**EDUCATIONAL ATTAINMENT**

* Bachelor of Education from Gujarat University, India in 2013
* Bachelor of Arts from Gujarat University, India in 2010

**Computer knowledge:**

* Ms Office – Ms Word, Ms Excel, Ms PowerPoint.
* Internet Browsing & Emailing

**WORK EXPERIENCE**

* **Presently working as a Sales Executive in Popley Jewelers, Dubai – U.A.E, from June 2016 to till date.**

**Duties and Responsibilities:**

* Welcoming customers by greeting them, answering or referring in queries.
* Showing and demonstrating the various feature of the jewelry to the customers.
* Managing sales of Gold & Diamond Jeweler.
* Listening to customer requirements and presenting appropriately to make sales.
* Checking quantities of goods on display in stock.
* Recording sales and order information and sending copies to the sales office or entering into a computer system.
* Take the order of customize jewelry by customer preference
* Read the rapport jewelry by customer preference.
* Reviewing own sales performance, aiming to meet or exceed targets.
* Maintain good relationship with customer and make them regular customer by good customer services.
* **Worked as a Sales & Marketing in Idea Cellular Pvt. Ltd. Ahmadabad, India from 2013 to 2016**

**Duties and Responsibilities:**

* Receiving and counting cash at the beginners of shift
* Always smile when handling customer to make good relationship and impression for the customer services.
* Receive order and provide services.
* Being with customer by telephone Fax, and email
* Responding with customer
* Plan and monitor storage delivery
* Listening with all customers.
* Lead a meeting program a team leader
* Visit the customer and monitor the quality of service that they receive from the company
* Send out information to customers the price catalogs and forms visit customer in near office, hotels, room to make site.
* **Worked as a Luggage Trolley Dept. in Ahmadabad Airport, India from 2011 to 2013**

**Duties and Responsibilities**

* Load luggage on to convince in the air house hall
* Collect and short and check luggage against flight
* Transfer luggage from the check in areas to the departure
* Check security sticker of the baggage’s security gate as per the destination

**SKILLS**

* Flexible, adaptive & self – Motive
* Excellent interpersonal relationship
* Vision of achieving goals
* Sincere, honest and hard working
* Creative and challenging
* Processional sales approach

**PERSONAL DETAILS**

Name : Rajnikumar

Date of Birth : 24/12/1989

Gender : Male

Nationality : Indian

Marital Status : Single

Language Known : English, Hindi & Gujarati

**DECLARATION**

All information given above is true and correct to my best and sincere knowledge and have not been overstated, reference will be provided upon request.

Place: Dubai U.A.E **Rajnikumar**