

 **OLAKUNLE**

**Position: Sales/Waiter**

Email: olakunle.378276@2freemail.com

Mobile: C/o 0505891826

Date of birth: 30-06-1986

Language: English

Availability: Immediate

Visa Status: Tourist Visa

**Summary of Skills**

I am an enthusiastic individual with passion for thoroughness, excellence and hankering for details and as such willing to seek employment in an environment that will harness my sales skills and potentials. I have great interpersonal relationship skill. In my spare time, I source for past and recent information in sales and business related subjects/topics, surf the internet and I love creativity and ingenuity.

**Education**

|  |  |  |  |
| --- | --- | --- | --- |
| Diploma | Computer Science | The Polytechnic, Ibadan | 2011 – 2013  |
| SSCE | Sciences | Government College, Ibadan | 1997 – 2003  |
| PSLC | Primary Education | Mulas Nursery &Primary School | 1991 – 1997  |

**Work Experience**

* Adebayo & Gbadamosi Law Firm, Oyo State, Nigeria

Litigation Secretary 2005 – 2006

* Dino Hotels Limited, Oyo State, Nigeria

Waiter 2006 – 2008

* Princess Computers & Company, Lagos, Nigeria

Customer Care/Attendant 2008 – 2009

* Ministry of Justice, Oyo State, Nigeria

Personal Assistant 2011 - 2013

* Propertymart Real Estate Investment Ltd, Lagos, Nigeria

Sales &Marketing 2013 - 2016

* Gethsemane Flowers, Lagos, Nigeria

Customer Service 2016 – 2017

* Da Natives Lounge, Lagos, Nigeria

Assistant Manager 2017 – 2018

**Interpersonal Skills**

* Ability to understand client’s world and speak their language.
* Confidence, courage and commitment.
* I build excellent rapport and relationship with client.
* Responsiveness and attentiveness.
* Ability to establish clients’/buyers’ trust.
* Use a variety of marketing skills to turn leads into prospects.
* Ability to see the big picture and communicate its value.
* Ability to manage sales pipeline like a portfolio.

**ACHIEVEMENT/AWARDS**

**President –** Press Club

Responsibilities:

* Directed and controlled the activities of the group.
* Controlled the financing of the association alongside the treasurer.
* Represented the association at all meetings.

**Conclusion and Declaration**

I have the sales and interpersonal skills, the experience and the exposure to push sales, to focus on deliverables, achieve targets and motivate fellow sales team members.

I hereby certify that the above mentioned statement is correct and true to the best of knowledge.