**RESUME**

**SUHAIL**



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**Carrier Objectives**

To work for an esteemed organization, which nature competence and rewards hard work and also encourages me to attain my personal goals in congruence with the attainment of the organizational goals, thereby giving me the opportunity to learn and grow simultaneously with the organization.

**Personal Abilities**

* Very determinate & focused , able to work under pressure
* Be responsible in handling challenging situations.
* Team worker & able to work independently.
* Very good interpersonal SKILL Committed & hard worker.
* Be able to make decisions in a time pressured environment.
* Have confidence, Self- drive and enthusiastic.

**Educational Qualification:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Course** | **University/Board** | **Name of the Institution** | **Year of Passing** |
| PUC | UDUPI | DANDATHIRTHA PU College KAUP, Mangalore | 2014 |



**WORK EXPERIENCE**

Working as Sales Executive work in 1 year 5 Months

**Q BABY COMPLETE BABY STORE**

The sales Executive is responsible for delivering an outstanding customer service to all customers and using appropriate sales techniques and product knowledge to reach targets. In addition, the sale executive is responsible for stock replenishment, promotion of products and new launches, and case handling.

**Sales Achievement**

 Achieve the sales target by using advance sales techniques and products knowledge Focus on selling up selling.

* **Customer Service**
* Build maintain customer relationship in order to build strong loyalty.
* Communicate with customers to assess and satisfy their needs, and meet or exceed their expectations.
* Providing excellent shopping environment to customers and generating maximum business results.
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* Taking cash and credit card payments and entering them in register.
* Developing and sustaining friendly relationships with customers.
* Maintain good relation with client.

**WORK EXPERIENCE**

Working as Sales Executive (Outdoor and Indoor Plants) work 1 year With **Coastal Nursery**

* Maintaining and developing the gardens of clients.
* Planting new trees, flowers and various plants.
* Making sure that all garden equipment is correctly maintained and serviced.
* Seeding plants and watering them at the correct times.
* Producing various designs and layouts of garden landscapes.

**Technical Skills**

Tools : Microsoft word 2013

Browser : Internet Explore

Operating Systems : Windows 7, Windows 8

**Personal information**

Date ofBirth : 12/06/1995

Sex : Male

Languages Known : English Hindi

Religion : Muslim

Nationality : Indian

Address : DEIRA DUBAI (UAE)

**Declaration :**

I hereby declare that the information furnished above is true to the best of my knowledge.