**Profile Summary**

A Dynamic professional with 8+ years of rich experience within diversified industries. Proven track record in Customer Service, Sales, Marketing, Business Development, Real Estate and Client Relations.

Demonstrated competencies in selling products/ services, setting distribution network, strategic planning, designing marketing campaigns, preparing presentations, dealing with multicultural clients, delivering service at the highest quality standard and ensuring customer satisfaction.

Hardworking, dedicated, quick learner and adaptive team player with outstanding communication, interpersonal, analytical, problem solving, coordination, organization and well developed IT skills.

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| **Personal Information** |
| **Name:** Yusuf |
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| **Drivers License**: Under process |
| **Gender:** Male Status: Married |
| **Nationality:** Nigerian |
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| **Email address:** [yousuf.380172@2freemail.com](mailto:yousuf.380172@2freemail.com) |
| **Language**: English, African Language |
| **Hobbies:** Reading, Exploring, Adventures |
| **Countries visited**: Ghana, Cameroon, Saudi Arabia |

**Qualifications:**

* Federal Housing Estate Pri, School, 1004, V.I Lagos 1980-1982
* University of Maiduguri Pri, School, Maiduguri 1982-1986
* Federal Government College, Maiduguri 1986-1991
* Senior School Certificate 1992
* University of Maiduguri-**Bsc Political Science**1993- 2000
* I.D Bright Computers (Diploma Info Mgt) 1999-2000
* N.Y.S.C 2000-2001

**Publications: (University Project)**

**The External Debt Crises, the Nigerian Political Economy: A case study of Nigeria and the World Bank.**

**Work Experience:**

**Transcendo Trading** 2015-2017

**Sales Agent**

Ajman, UAE

* Propose items to customers.
* Track the sales order up to delivery.
* Reach monthly targets and quotas
* Follow up with existing customers
* Prepare and attend Exhibitions
* Solicit for new clients

**Danagege Trading L.L.C** 2011-2014

**Sales & Marketing Representative**

Dubai, UAE

* Execute sales order and follow up with after sales.
* Advertise new products to existing customers.
* Issue Visas
* Receive guests
* Cargo goods through proper shipping companies
* Keeping in contact with existing customers in person and by telephone recording orders and sending details to the sales office.

**Frank Armoo** 2008-2011

**Real Estate Agent**

Abuja, Nigeria

* Follow up with after sales.
* Execute sales order
* Go for viewing and open house
* Update listings
* Advertise new products to existing customers.
* Take care of customer complaints
* Cater to customer needs
* Courtesy calls to customers.

**Premium Pensions Ltd-** 2005-2007

**Customer Service**

Abuja, Nigeria

* Provide historical records by maintaining records on areas and customer sales.
* Recommend changes in products, services, and policies by evaluating results and competitive developments.
* Resolve customer complaints by investigating problems; developing solutions; preparing reports and making recommendations to the management.

**Strengths:**

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| Experienced Professional |
| Expertise in Sales & Marketing |
| Outstanding Customer Service Orientation |
| Admirable Convincing & Negotiation Abilities |
| IT & Communication Skills |
| Tact to Deal with Multicultural Clientele |
| Vibrant – Highly Motivated – Service Oriented |
| Strong Commitment to Service Excellence |