

**Bülent**

[**Bulent.380250@2freemail.com**](mailto:Bulent.380250@2freemail.com)

**PROFILE**

* Strong communications, problem solving, interpersonal and management skills.
* Willingness to lead and take initiative to achieve business objectives.
* Flexible in unexpected situations and adjustability.
* Creative, Open to Innovations, Team Worker, Leader, Analytical Mind
* 17 years of Professional experience; 14 years of the total experience is on sales and marketing, business development aiming to take on the roles of projects and subsidiaries management in terms of directing to support business and group strategies.

**PROFESSIONAL EXPERIENCE**

***BM METAL FOREIGN STEEL TRADE, Istanbul, Turkey***

**Owner May 2014-present**

* Sales of steel products to domestic and export markets.

***ERDEMİR (Ereğli Iron and Steel Company) Istanbul, Turkey***

**Sales & Marketing ManagerSeptember 2010 – May 2014**

* Selling and promoting Erdemir flat steel products.
* Leading sales teams.

***ERSEM (Erdenir Steel Service Center)Istanbul, Turkey***

**Sales & Marketing Engineer February 2009 – September 2010**

* Selling and promoting Erdemir flat steel products from Ersem steel service center.

***ELEKS FOREIGN TRADEIstanbul, Turkey***

**Sales & Marketing Represantative May 2006 – January 2009**

* Selling and promoting ECA brand steel panel radiators to export markets.

***METKO HUTTENES ALBERTUS KIMYA SAN. Istanbul, Turkey***

**Sales Engineer April 2005 – January 2006**

* Selling and promoting resins and chemicals to domestic foundry market.

***CITIBANK A.Ş. / İstanbul, Turkey***

**Gold Class Customers’Represantative November 2000 – March 2004**

**SEMINARS & COURSES**

* Foreign Trade Management
* Competetion Law
* Conflict Management
* Customer Improvement
* Effective Sales & Marketing Forces
* Effective Performance Management

**EDUCATION AND PERSONAL INFORMATIONS**

İstanbul Technical University, Metallurgy and Materials Engineering

Kdz. Ereğli Anatolian High School

Kdz. Ereğli TED College

Foreign languages: Fluent in English,

Date of Birth: May 27, 1977, Kdz.Ereğli, Turkey

Nationality: Turkish

Marital Status: Married

Driving License: B (active driver)

Military Services: Completed

Interests&Clubs: Basketball, Football, Swimming

**REFERENCES**

* Available upon request.