**BIBEK**

**PERSONAL DETAILS**

***Contact –*** ***bibek.380284@2freemail.com***

|  |
| --- |
| **Nationality** – Nepali |
| **Language** – English ,Nepali , Hindi |
| **Date of Birth** – 18 March 1993 |
| **Visa Status** – Visit Visa (2 years employed in UAE ) |
| **Gender –** Male |

**CAREER OBJECTIVES**

An immaculately presented, polite and assertive sales assistant who is motivated by being a team player with a common goal, and who has extensive experience of retail sales. Being reliable and organized, I possesses the ability and desire to meet and surpass sales targets, with drive, ambition and determination. I treat every customer as an individual and has a track record of wowing customers with her friendliness. I am currently looking for a chance to progress a retail career within a fast-paced, forward-thinking and highly successful company.

**EDUCATION**

* 2010 completed ***School Leaving Certificate(SLC)*** from **DANPHE BOARDING SCHOOL**, Kathmandu , Nepal.
* 2012 completed ***High School*** from **SIDDHARTHA GAUTAM COLLAGE** , Butwal , Nepal .
* 2015 completed ***Bachelor’s Degree of Business Studies*** from **NEPAL COMMERCE CAMPUS** certified by **TRIVHUWAN UNIVERSITY** , Kathmandu Nepal

**EXPERIENCE**

* 2010 to 2012 worked as Retail ***Sales Associate*** in **BHATBHATENI SUPERMARKET**, Kathmandu, Nepal. (2yrs)
* 2013 to 2015 worked as ***Retail Sales Associate***  in **K.D.A. Traders** (2yrs)

Kathmandu, Nepal.

* 2015 to 2017 worked as ***Shift In-Charge(Sales Associate)*** in **APPAREL GROUP COMPANY(2years)**

Dubai , U.A.E.

***Responsibilities***

* Greeting customers, responding to questions, improving engagement with merchandise and providing outstanding customer service.
* Operating cash registers, managing financial transactions, and balancing drawers.
* Achieving established goals.
* Directing customers to merchandise within the store.
* Increasing in store sales.
* Superior product knowledge.
* Maintaining an orderly appearance throughout the sales floor.
* Introducing promotions and opportunities to customers.
* Cross-selling products to increase purchase amounts.

**CORE COMPETENCIE**

## *Customer Service: Be able to gauge and meet the needs of the customer*

## *Product knowledge: Stay up to date on the latest trends in your industry and be able to educate the customer on your brand*

## *Sales: Ability to increase sales by up selling customers based on the information you have gathered while assisting them.*

## *Merchandising: Possess a deep understanding of the best merchandising practices and inventory management*

## *Basic Math skills: Be able to calculate the total price after factoring in sales, discounts, and promotions*

## *Language Ability: English , Nepali, Hindi*

## *Computer skills: MX Excel package*

**Interest & Hobby**

 Fashion , Dancing , Adventures and Sports

**Declaration:** I hereby declare that the details furnished above are true to the best of my knowledge and I shall put in the best of my efforts in order to facilitate the growth of company and myself.

 Available Immediately

**Applicant:**

**Bibek**