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| **AKSHAY**    **SALES & CUSTOMER SERVICE PROFESSIONAL**  **Mail ID:** [**akshay.380396@2freemail.com**](mailto:akshay.380396@2freemail.com) | |
| **PROFESSIONAL SUMMERY** | |
| A fully qualified Sales Executive with expertise in Customer service, Document control, Data Entry, training & marketing gained from 1 year and 1 month of employment from the previous organization. Serving as an effective liaison between the customer service team and the community to improve sales and customer satisfaction. Presently looking for an exciting role in your well reputed organization. | |
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| **STRENGTHS** | |
| * 1 year & 1 month of progressive experience. | * Multitasking ability |
| * MS Office | * Front Office Management |
| * Document controlling | * Business Development & Strategic Planning |
| * Brand & Market Positioning Abilities | * Profit Maximization & Revenue Achievement |
| * Target Market & Business Penetration Skills | * Inventory Control & Coordination Skills |
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| **ACHIEVEMENTS** | |
| * Successful in doubling the sales in my previous organization within 13 months of time. * Surpassed the problem of bike availability through negotiation with the key contacts and offering them promotions to liquidate the product at the earliest. * Developed as Team Coordinator in a limited time of 6 months. * Achieved remarkable growth in marketing by achieving above targets. | |
| **CAREER PROGRESSION** | |
| ***SALES TEAM LEADER : 9/7/2016 to 31/8/2017***  **CONCEPT BIKES**: Royal Enfield Dealer ATTINGAL, KERALA,INDIA   * Successfully complete orientation and training period. * Maintain intermediate product knowledge. * Share product knowledge and enthusiasm for bikes with customers. | |

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| * Direct customers through entire sales process. * Build and maintain relationships with customers. * Data entry and Document controlling * Complete a multitude of daily housekeeping and office tasks. | | |
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| **LICENSING AND CREDENTIALS** | | |
| * Indian Driving License. | | |
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| **EDUCATION & COURSES** | | |
| **B.TECH - COMPUTER SCIENCE AND ENGINEERING** Travancore Engineering college, KOLLAM. KERALA UNIVERSITY  **DIPLOMA - COMPUTER SCIENCE AND ENGINEERING** NOORAL ISLAM POLYTECHNIC COLLEGE, TAMIL NADU.  S.S.P.B.H.S KADAKKAVUR, KERALA (KERALA GOVERNMENT). | | |
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| **PERSONAL DETAILS** | | |
| Nationality | : | INDIAN |
| Date of Birth | : | 18 June 1993 |
| Marital Status | : | Married |
| Language | : | English, Hindi, Malayalam and Tamil. |
| Visa Status | : | Visit Visa |
| **DECLARATION** | | |
| *I HEREBY DECLARE THAT THE ABOVE MENTIONED PARTICULARS ARE TRUE & TO BEST OF MY KNOWLEDGE AND BELIEF.*  ***UAE AKSHAY*** | | |
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| ***Will be furnished promptly upon request.*** | | |