**CURRICULUM VITAE**



**LANCY**

**Email:** lancy.381959@2freemail.com

**Career Objective**

To make a substantial contribution to the organization goals by Hard Work, Dedication, Commitment and Professionalism.

**Educational Qualification**

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| --- | --- | --- | --- | --- |
| **Institute** | **Qualification** | **Board/university** | **Year of Passing** | **Percentage**  |
| **Welingkar Institute of Management Development &Research** | **PGDRM(Retail)** | **Mumbai** | **2013** | **68%** |
| **Atharva School Of Business** | **PGDM(Retail)** | **Mumbai** | **2013** | **64%** |
| **Kamala Mehta college of commerce** | **B.M.S.**  | **Mumbai** | **2010** | **65%** |
| **Marceline Junior college** | **H.S.C.**  | **Maharashtra** | **2007** | **70%** |
| **St.Anthonys High School** | **S.S.C.** | **Maharashtra** | **2005** | **53%** |

**EMPLOYMENT HISTORY**

1. **Designation:-Senior Retail Consultant**

**Company :-** Cars24.com

**Year of Work :- December 2015 – December 2017**

**Job Responsibility :-**Doing Morning Calling and confirm the time slots of the customers,Explain the customers about the company; the process and complete documentation and payment transfer process, maximize sales, achieve the monthly targets

1. **Designation:-AssistantStore Manager**

**Company:-** Life Healthcare Group (Dubai)

**Year of Work:-April 2014 – May 2015**

**Job Responsibility:-** Handling all floor related activities and issues, managing inventory, staff management, developing business by attaining valuable and genuine customers, promoting private labels

1. **Designation:Department Manager (Fashion)**

**About the company:**Hypercity Retail (India) Ltd

**Year of work:April 2013 – January 2014**

**Job Responsibility:**Handling a team of 22 service associates, chasing buyers for getting merchandise which is in trend, getting sales uplifted with continuously motivating staff to push for more

1. **Designation:Assistant Store Manager**

**Company:** Pavers England Footprints Ltd (situated inside Mumbai International Airport)

**Year of work:October 2010 – October 2011**

**Job Responsibilities:** 4 service associates under me to whom I would be giving individual targets, handling international clients, converting the clients into potential clients

1. **Designation:Fashion Consultant**

**Company:** Lifestyle International Pvt. Ltd

**Year of work:** (**Feb 2007 – January 2009)**

**Job Responsibilities:** Was representing two brands **(KAPPA & BOSSINI).**

Handling customers, doing suggestive selling, handling customer queries and promoting the brand

**Personal Details**

Date of Birth : 28th August 1989

Gender : Male

Marital Status : Unmarried

Nationality : Indian

Language Knowledge : English, Hindi, Marathi & Konkani

Hobbies : Reading & Listening Music