**Zain**

**Zain.382143@2freemail.com**



**Summary**

|  |  |  |
| --- | --- | --- |
|  | Profile: | Male, 31, Married |
|  | Nationality: | India |
|  | Current Location: | UAE, Dubai |
|  |  | *(Visit*  |
|  | Driving License: | Issued in Saudi Arabia |
|  |  |  |
|  | Current Position: | Branch Manager |
|  | Company Name: | Global Inox Tech Steel Technology Co |
|  |  | *(Reporting to Operations Manager)* |
|  | Notice Period: | Available Immediately |
|  | NOC Requirement: | None |
|  | Preferred Location: | UAE |
|  |  |  |
|  | Current Salary: | Will provide on request |
|  | Expected Salary: | Negotiable |

**Work Experience**

Mar 2017 - Present **Global Inox Tech Trading Co Ltd** **Riyadh, Saudi Arabia**

***Branch Manager***

The company based on trading of pipes, valves, flanges, pumps, fittings, sanitary valves (Alfa Laval) and consumables. Their major clients all are Food & Beverage companies. I am responsible for:

* Monitoring Showroom Sales
* Market Analyzing
* Showroom Organizing

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May 2012 - Feb 2017 **Tetra Tech Co Ltd** **Riyadh, Saudi Arabia**

***Sales Manager***

The company was active in trading and contracting of industrial supply. And they manufacturing stainless steel silo’s, tanks and lighting poles. Installing filling machine, pipe line, chiller and boilers. the company has excellent project team and sales team. their major clients are ***Al-Marai, Al-Safi Danon, Nadec, Pepsi (Bhukshan),*** ***Arrow Beverage, Henkel, Coca Cola*** etc.

I am responsible for:

* Build and develop showroom sales
* Managing team of 12 salesmen to achieve targets
* Monitoring stock availability, orders and shipments
* Inventory control

**Education**

May 2007 - Jul 2010 **Indian School of Management and Technical Studies**

Karnataka, Bangalore, India

*Business Administrations, Bachelor(BBA)*

**Languages**

 Tamil: Native

* English:Working Knowledge

 Arabic: Working Knowledge

 Urdu: Working Knowledge

* Malayalam: Basic

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