

**ABDUL**

**e-mail**

**abdul.382330@2freemail.com**

**Personal** **Data**

**Date of Birth​**:15-03-1989

**Sex** **​**: Male

**Nationality** **​**: Indian

**Marital Status​**: Married

**Languages Known​***:**​*English,

Malayalam ,Hindi, Kannada ,

Tamil & Kodava

**Objective**



Intend to build a career, wherein I can put my valuable efforts and knowledge to realize my potential. Willing to work as a key player in challenging & creative environment for the growth of the organization and myself.

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**Academic Qualification**



* **B.A​**St Joseph’s Autonomous college Bangalore
* **P. U. C ​**at GPU college Napoklu Kodagu
* **S.S.L.C​**at Yemmemadu , Kodagu

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**Work Experience:**

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* **BAJAJ ALLIANZ GIC LTD**
* **As a Territory Manager​**Virtual satellite office Virajpet.
* Duration -Feb 2016 June 2017 (1 year 5 Months )
* **Job profile**
* Multiline (Recruiting the agents and servicing them)
* Bankassurance (Canara Bank- Karnataka Bank)

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**BHARTI AXA GIC LTD**

**Duration July-2014 to Dec 2015**

**As Senior sales officer**

**Job Profile:**

Coordinating with customer & the Dealers for insurance renewal

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* Handling dealers Nandi Toyota, Sireesh Auto, Surya Nissan,Navnit Motors, Bangaluru Audi,Shahwar Nissan,KHT motors,Lakshmi Hyundai,for insurance renewals.

**BAJAJ ALLIANZ GENERAL INSURANCE CO LTD**

**Duration: 2.3years (From March-2011to Aug 2013)**

**Designation:​**​**Retention Relationship Executive**



**Job Profile:**



* Coordinating with customer & the Dealers for insurance renewal
* Taking care of motor dealer insurance renewals
* Direct meeting the customer and dealer for better conversion
* Solving customer quires about the insurance premium and renewal of insurance.
* Premium cheque collection before expiry of the existing policy.
* Control over field executives and taking care of their daily reports.
* Taking care of escalation desk and Coordinating with customers for renewals through call and mail
* Solving customer premium queries by mail and phone call

**Buzzworks business solutions (an associate of SCB bank**

**Duration: (11th​​June to 6th​​ Oct 2010) 5 months**

**Designation:​**​**Tele Marketing Executive**

* Selling credit cards to customer through calls



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**Declaration**



I hereby declare that the above, mentioned particulars are true, correct and complete to the best of my knowledge and I am confident of my ability to work in a team.

Yours truly,

(​**ABDUL)**

