

**JISAR**

**Address for Communication:**

Jishar

Dubai U.A.E.

Jisar.382401@2freemail.com

VISA STATUS :EMPLOYMENT VISA

**RESUME**



**Career Objective**



**Intend to build a career with a leading corporate of good environment with committed and dedicated people, which will help me to explore myself fully and realize my potential. Willing to work as a key player in a challenging and creative environment.**



**Education**



* **Master of Business Administration**, Specialized in Marketing,Bharathiar University, Coimbatore, India.
* **Bachelor of Commerce** from Calicut University, Kerala, India.
* **Pre Graduation in Commerce** from higher secondary educationboard, Kerala Government. Financial Accounting and Business Studies.



**Experience summary**



* Working as a Sales Executive in Du Telecom, Dubai Since July 2017 to till date.
* Worked as an Outdoor Sales Executive in Sharaf DG, Dubai since May 2015 to June 2017.
* Worked as Business Development Manager at Ceasefire Industries Ltd, Cochin-India since June 2013 to September 2014.

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| **Personal information** |  |  | **Skill Summary** |  |
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| Date of Birth : 08/05/1988 |  | ***Personal strength:*** |  |
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| Nationality | : Indian |  | ***• Telecommunication skill*** |  |
| Marital Status: | Married |  | ***• Organizational skill*** |  |
|  | ***• Multi-tasking skill*** |  |
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|  |  |  |  | ***• Negotiation skill*** |  |
|  | ***• Experience in Team Management*** |  |
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***Computer Proficiency:***

➢ **Expertise in MS Office.**

➢ **Internet Application – Email and Outlook Express.**

**Languages known:**

English,Arabic(Average), Hindi,

Malayalam, Tamil

**Professional Experience:**



**Emirates Integrated Telecommunications Company** commercially rebranded as ***du,*** is one of the twotelecom operators in UAE. It offers Fixed line, mobile telephony, Internet and digital television services across the UAE.

Designation: SALES EXECUTIVE

**Responsibilities**

* **Meeting the monthly targets by using marketing strategies.**
* **Giving presentation of product to the customers.**
* **Attending various marketing / promotional activities.**
* **Daily submission of SMP reports which helps for self evaluation as well as for company evaluation.**
* **Planning the sales activities which sharpen the marketing techniques.**
* **Market research on competitor’s products and Planning the monthly sales activities**
* **Follow up the enquiries systematically to achieve sales.**
* **To respond quickly and efficiently to all incoming sales enquiries by telephone, Fax, E-mail and preparing brochures as required.**



**Sharaf Group is one of UAE’s largest and most respected business conglomerates. It comprises of over 60 operating companies in more than 6 business sectors: Information Technology; Shipping; Retail; Real Estate; Financial services; Consumer Products; Travel and Tourism; and Construction.**

**Designation: OUTDOOR SALES EXECUTIVE**

**Responsibilities**

* **Creating need in the mind of customers.**
* **Meeting the monthly targets by using marketing strategies.**
* **Giving presentation of product to the customers.**
* **Daily submission of SMP reports which helps for self evaluation as well as for company evaluation.**
* **Planning the sales activities which sharpen the marketing techniques.**
* **Market research on competitor’s products and Planning the monthly sales activities**
* **Follow up the enquiries systematically to achieve sales.**



***Ceasefire***,India’s most trusted fire safety and security brand is today a holistically integrated Fire Safety &Security solutions conglomerate. Website address is https://www.ceasefire.in/

**Designation: BUSINESS DEVELOPMENT MANAGER**

**Responsibilities:**

* **Giving presentation of product to the customers.**
* **Follow up of clients and prospects.**
* **Daily submission of SMP reports to the immediate managers.**
* **Market research on competitor’s products.**
* **Planning the monthly sales activities.**
* **Controlling and coordinating junior sales executives**
* **Helping assistants to meet their targets by fixing appointments.**

**Declaration:**

I hereby declare that the above information are true and correct to the best of my knowledge and belief, and that I am in possession of the documents to be submitted as proof of the above claims.