**SENTHIL**

E-Mail: senthil.382909@2freemail.com

**CAREER OBJECTIVE**

Quest to work in a real professional atmosphere that enables me to scope up with the emerging as well as the latest technology and which gives me the scope of widening the spectrum of my knowledge.

**Experience Summary**

* **Overall 20 years of experience in various professional such as Sales & Marketing, Business administration**
* Experience in Marketing worked in a variety of industries and are responsible for developing and implementing marketing campaigns.
* Experience in Promoting products to prospects through cold calling and existing clients canvassing.
* Experience in maintained positive relationships with clients in poultry farms and vet nary agro-vets to achieve maximum revenue reimbursement and retrieval.
* Consistently exceeded market share goals for promoting products
* Experience in collecting data for analysis, inputs such as information mortality, delivery, production, usage of medicines, feeds. And maintaining records.
* Experience in preparation of technical reports.
* Experience in Import & export Process and functions
* Experience in administration of Small scale industries & Trading agency, managing staffs, procurement, and financial management process functions.

**Personal Skills and Strength**

* Public speaking, event organizing, ability to deal with people diplomatically and Efficient team worker as well as leader.
* Good Communication Skill, Leadership Quality, Self Confidence, self-Motivation, Hard Work & Dedication

**Professional Experience Summary**

**International Experience**

* **Freelance Business Support** during 2009 to 2014 in **Croydon, London, U.K**
* 4 years of experience in **Al Wabory petrol garage, Tabuk, Saudi Arabia** worked as Sales & **Cashier** during the 1995 to 1999

**Indian Experience**

* 3 years of experience in **Dabur Ayurvet Limited**, Delhi, India , worked as **Veterinary Sale Officer** during Jan 2015- Jan 2018
* 8 years of experience in **Ponni Feeds** **worked** as **Poultry Feed Sales Representative** Namakkal, TN, India, during the period April 2000- March 2008.

**Computer proficiency**

* **Basic Computer Knowledge, DCA, MS Office,MS World**

**Achievements, Awards and Certifications**

* Certificate of excellence on Quaterly achievement awards on business targets in Dabur Ayurvet,
* Post Graduate diploma in Computer applications during August 1999 to July 2000
* Export and Import Trade training completed in Global institute of foreign trade

**Education summary**

|  |  |  |  |
| --- | --- | --- | --- |
|  **COURSE** |  **INSTITUTE** | **YEAR OF PASSING** | **MARKS** |
| Professional Diploma in Sales & Marketing | National Academy, Dubai, U.A.E | - | Pursuing  |
| IRT (Mechanism) | Ashok Leyland, Driving institute[ m/cy,lmv,htv ] | 1999-2000 | 85% |
| HSC | Government Higher Secondary School (South), Namakkal. | 1991 | 70% |
| SSLC | Government Higher Secondary School (South), Namakkal. | 1989 | 60% |

**PERSONAL PROFILE**

Age : 44

Gender : Male

Nationality : Indian

Language known : Tamil, English, Arabic

Driving Licence : Valid U.A.E driving Licence (LMV)