**CURRICULAM VITAE**

# Guru

Email: [guru.383545@2freemail.com](mailto:guru.383545@2freemail.com)

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**CAREER OBJECTIVE**

Dynamic and result oriented multitasking professional having achieved many goals in my 3years career in sales and marketing operations. Seeking higher level assignment to expand my performance with a growth oriented organization.

**KEY SKILLS:**

Customer relation, revenue generation and negotiation

Market survey and set up the plan for new launch products and proper implementations.

Set up the plans and suggestions for business volume growth of our products.

To maintain and provide good customer liaison, relation and generate business.

**EXPERIENCE:**

* *Working as admin & sales in Tanishq jewelers punjagutta, since 8 years.*
* *Working as asst customer relation manager in Malabar gold & diamonds 2.8 years.*
* *Working as Show room Head & Sales Manager in Manappuram*

*(Riti jewellery)working,since 1.8 years.*

* Working as Gems and Jewellery Training officer in synchro serve global solution from

NSDC (National Skill Development Corporation) still working.

**JOB RESPONSIBILITIES:**

* Develop and implement sales strategy to grow business with both existing and prospective customers
* Supervise products launch and productivity of marketing plans pricing and performance.
* Monitor market dynamic to proactively counter changes in customer behavior and competitor action, coordinate and guide the activities of sales managers and team leaders to achieve sales targets.
* Supervise all marketing, advertising and promotional activities.
* Perform marketing research to determine requirements of existing and future products.

**ACADEMIC QUALIFICATION:**

* Intermediate from Board of Intermediate Education, Bejjanki in Karimmnagar.
* S.S.C. from Board of Secondary Education, Chigurumamedi in Karimmnagar.

**TECHNICAL SKILL:**

* Basic computer knowledge o Internet utilities. .

**STRENGTHS:**

* Honest o Dedication towards work.
* Hard working

**LANGUAGES:**

* English o Hindi o Telugu

**PERSONAL PROFILE**

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| Date of Birth | : | 25/03/1983 |
| Marital Status | : | Married |
| Nationality | : | Indian |
| Gender | : | Male |

Religion : Hindu

**DECLARATION:**

I here by declare that the above information given is correct to the best of my knowledge and belief.