JINEESH

Email: jineesh.385477@2freemail.com

**Career Objective**

**To be a part of an organization where I can utilize my education and experiences to contribute effectively towards the organizational goals and to consistently learn and reform myself to take my career to more challenging positions**

**Executive summary**

**Aggressive senior sales executive with 11years outdoor and project sales experience in Gulf and4years Indoor sales experience in India.Results-oriented Sales Executive having consistently met or exceedthe sales quota set by the management and having exceptional interpersonal time management, commination and negotiation skills.**

**PROFESSIONAL EXPERIENCE**

#### AL SALEH ENTERPRISES LLC

**As Senior Sales Executive from June’2007 to till date**

**Company Brief:  Over 40 years old in the Sultanate of Oman, trading of multi-products across  a wide spectrum of segments such as Electricals / Appliances / Automation / Bath Accessories / integrated solutions.**

**Responsibilities:**

* **Design presentations and marketing campaigns for the promotion of the products**
* **Manages and develop new accounts.**
* **Provided oral and written presentations.**
* **Meeting with customer to determine requirements of the customers.**
* **Increases the sales of the store with the help of new campaigns strategies and plans.**
* **Very impressive and strong convincing power.**
* **Responsible for schedule, motivate and train staff personnel.**
* **All over Oman Sales experience and customer knowledge**

**XANSA (INDIA) LTD**

**As Process Executive**

**Company Brief:Xansa (India LTD, Chennai - Leading UK based business Process Outsourcing company, now Steria (India) LTD headquarter are in UK, I was in the process of Lloyds Trusty security Bank, UK staff expense Department**

**Responsibilities;**

* **Efficiently handle the entire disbursement Verification of Expense**
* **Queries clearing through phone call and email**
* **After the clearance, inputting the amount in SAP R/3 Prepared Trial Balance of the Marketing Department.**
* **MIS report Preparation for the Senior Management**
* **Weekly quality control and audit Accounted for Marketing related expenses and sales**

**educational Qualification**

**B Com**- **Calicut University**

**MBA – Marketing -Annamalai University**

**COMPUTER PROFICIENCY**

**MS Office: Excel, Word, PowerPoint and Acess,ERP Packages: SAP R/3, Microsoft Navision Axapta 3.0. Tally 6.3 & 9: FoxPro. Doc. Harbour,**

**Personal Particulars**

**Date of Birth 20-05-1981**

**Marital Status MARRIED**

**Languages Known: English, Hindi, Tamil, Arabic and Malayalam**

**Driving License GCC Vehicle Driving License (Oman)**

**I Hereby Declare that the information furnished above are true to the best of my knowledge and belief.**