**MUJEEB**

Email: [mujeeb.385910@2freemail.com](mailto:mujeeb.385910@2freemail.com)

**Summary**

Store management professional with more than eight years of experience, well versed in all aspects of running a successful retail store, including opening and closing procedures, banking and merchandising.

**Skills**

|  |  |
| --- | --- |
| * Marketing and Advertising * Inventory management * Resilience under pressure * Store operation * Sound judgement * Self-motivated | * Vendor Negotiations * Payroll administration * Book keeping * Operational improvements * Decisiveness and Maturity * Supervisory experience |

**Experience**

**Store Manager** June 2010 to current

**Almak Ladies and kids fashion** Edappal, Kerala, India

* Helped set up the entity
* Store design
* Plan and Develop merchandising strategies
* Analyzing sales figures, customer’s reaction and market trends to anticipate product needs
* Collaborating with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales
* Managing budgets, achieve sales targets and increasing profit
* Handling customer service issues such as queries and complaints
* Organizing roasters and holidays for staffs
* Overseeing stock control and receiving orders
* Negotiate favourable vendor contracts to keep costs low
* Increase customer satisfaction and bottom line revenue by expanding product lines, offering special promotions and building loyalty
* Maintained profitable operations
* Developed incentive programs to reward top performers
* Handled all payroll and book keeping functions

**Education**

**Graduation**- Bachelor of Computer Application (BCA)

**Course Details**- Systems Software, Digital Principals and Applications, Object Oriented Programming in C++, Algorithm and Data Structure, Multimedia and Technology, Operations Research

**Personal Details**

Date of Birth 04thJan 1985

Gender Male

Nationality Indian

Marital Status Married

**Visa Details**

Visa Status Visit

**Reference**

Shall be furnished upon request

**Declaration**

The information provided above are correct and true to the best of my Knowledge

Mujeeb