** UMAH**

**EMAIL:** **umah.386463@2freemail.com**

**DUBAI – U.A.E**

 **Post Applied for a SALES EXECUTIVE/MARKETTING**

**CAREER OBJECTIVE:**

An enthusiastic self motivated individual with excellent inter personal skills the ability to take responsibility & work as a team. Quality & customer focused with the drive to achieve results. To seek a challenging & responsible assignment in a reputable organization, where I apply my current skills & knowledge

**PERSONAL DETAILS:**

* Outstanding Physical fitness and stamina
* Ability to work unaccompanied and as fraction of a team
* Reliable and honest
* Always respect for guests’ privacy
* Polite and obliging behavior when dealing with guests

**PERSONAL INFORMATION:**

* Sex : Male
* Date of birth : 10th October 1991
* Place of Birth : Aba, Nigeria
* Nationality : Nigerian
* Marital status : Single
* Religion : Christian
* Languages : English – fluent (write speak & read)

**EDUCATION QUALIFICATION:**

Zenith beginners world academy... 2000 – 2003

Nizar model secondary school... 2006 – 2009

IT related microchip technology.... 2009 – 2010

Abia State polytechnic computer engineering (ND) 2015 - 2017

**PROFFESSIONAL EXPERIENCE**

**2015 – 2018**

 **SALE EXECUTIVE**

**KINGS WORLD ,Aba,Nigeria**

**DUTIES &RESPONSIBILITIES**

I carried out these roles

listening to customer requirements and presenting appropriately to make a sale;maintaining and developing relationships with existing customers in person and via telephone calls and emails;cold calling to arrange meetings with potential customers to prospect for new business;responding to incoming email and phone enquiries. Acting as a contact between a company and its existing and potential markets;negotiating the terms of an agreement and closing sales;gathering market and customer information;representing their company at trade exhibitions, events and demonstrations;negotiating on price, costs, delivery and specifications with buyers and managers;challenging any objections with a view to getting the customer to buy;advising on forthcoming product developments and discussing special promotions. Maintains professional and technical knowledge by attending educational workshops; reviewing professional publications; establishing personal networks; benchmarking state-of-the-art practices; participating in professional societies.Contributes to team effort by accomplishing related results as needed.

**REFRENCES:**

Available upon request

**HOBBIES:**

Driving, surfing the internet, travelling, meeting people.

**DECLARATION:**

I hereby declare that the above information is true and correct to that best of my knowledge and believe.