

**Khalfi**

**Date of birth**

21-12-1992

**Social status**

Single

**E-mail**

Khalfi.387836@2freemail.com

**Driving Licence Category (B)**

**Education**



**March 2016**

Diploma in television’s professions ( presenter and animator tv ).

**June 2015**

Training report veiling in football stadiums.

**June 2015**

Bachelor degree in Sciences of Media and Telecomminication .

Faculty : Human and Social Sciences.

Departement : Human Sciences.

University of Djillali liabes Sidi bel abbes – Algeria.

**June 2011**

Baccalaureate , Field: Foreign languages , Good

**Work Experiences**

Salses and marketing in company HASNAOUI GROUPE .janury - September 2018

Salseman and marketing at cosmetics product in company ETS BEN KHALIFA COSMETICS .febrery – november 2017

Salseman at Sephora house .march – décember 2016

**Languages**

|  |  |  |
| --- | --- | --- |
| • | Arabic | Very Good ( fluently) |
| • | French | Very Good |
| • | English | Good |

 **Computer Skills**

• Windows Very Good

• Office(Word, Powerpoint,Exel,…) Very Good

 **Skills**

* Dynamic
* Punctual
* Abte to work in group ( Easy to adapt )
* Creative
* Possibility to work for extra hours

 **Responsibilities**



Present, promote and sell products/services using solid arguments to existing and prospective customers

Perform cost-benefit and needs analysis of existing/potential customers to meet their needs

Establish, develop and maintain positive business and customer relationships

Reach out to customer leads through cold calling

* Expedite the resolution of customer problems and complaints to maximize satisfaction

Achieve agreed upon sales targets and outcomes within schedule

Coordinate sales effort with team members and other departments

Analyze the territory/market’s potential, track sales and status reports

Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.

* Keep abreast of best practices and promotional trends
* Continuously improve through feedback