CURRICULAM VITAE

Taufeeq

**taufeeq-393045@2freemail.com**

Sales and Merchandising

**Professional Summary**

Seeking a challenging position in an esteemed organization that gives me ample scope for value addition in terms of knowledge and experience while making positive contribution towards the accomplishments of organizational goals & at the same time provide growth

Strive & thrive along with the organization.

**Professional Experience:**

Company : Emirates Consulting Group LLC

Position : **Sales Executive cum Merchandiser**

Duration : December 2017 to March 2019

**Main Responsibilities**:

* Demonstrate and explain products, methods, or services in order to persuade customers to purchase products or utilize services.
* Preparing Sales Intelligence Report.
* Maintaining accurate records of LPO’s, FOC and OOS.
* To identify interest and understand customer needs and requirements.
* Attending trade Exhibitions, conference’s and meetings.
* Build sustainable relationship of trust through open & interactive communication.
* Maintain records of customer contacts & respective actions taken.
* Negotiating contracts, promotion offers and Display space.

**Professional Experience:** 

* Company : Bento Toys Company **(INDIA)**
* Position : **Sales Executive cum Merchandiser**
* Duration : Feb 2016 – July 2017

**Main Responsibilities**:

* Maintaining the space in primary shelf and Gandola.
* Receiving the delivery at retailers.
* Getting the LPO's from the store level.
* Implementation of marketing strategy.
* Collection of Exchange, Damage and Return items.
* Communicating with buyers for special display and space.
* Giving the demo of Products at stores.

**Awards & Recognition:**

* Received the Award for the best Performer of the team.
* Received the Award as Star of the months.
* Received the Award as 100% Attendances.
* Received the Award for the 100% Quality for 5 months.

**Educational Qualification:**

* Bachelor of Computer Application 2013-2016 (**Degree attested from UAE embassy**)
* Pre-University-College (Commerce) 2011-2013
* 10th State Board 2010-2011

 **Key Skills:**

* Ability to handle stress.
* Competency, Customer Focus, and Communication skills.
* Presentation Skills (MS. Excel. MS PowerPoint).
* Good Understanding of E-commerce online Marketing tools like CRM.
* Initiative and problem-solving abilities.
* Typing speed 40WPS

**Personal Profile:**

Date of Birth : 16th June 1995

Gender : Male

Marital Status : Single

Languages Known : English, Hindi, Urdu, Kannada and Tamil

Nationality : Indian

Religion : Islam