**Parth**

Email Id.: - [parth-393343@2freemail.com](mailto:parth-393343@2freemail.com)

**PROFILE SUMMARY**

* Executive with more than 5 years of domestic and global experience conceptualizing ideas, seizing opportunities, building operations, leading highly successful new business

development initiatives and ventures, managing mergers and acquisitions, and securing investor financing. Emphasis on telecommunications, Internet, and network integration technology, with additional experience related to security surveillance, utilities, and web development & hosting services. Accomplished in identifying and capturing opportunities and developing partnering alliances to accelerate expansion, increase revenues, and improve profit. Skilled in nurturing contacts and negotiating joint venture agreements with companies in foreign countries.

* A Director with experience in multi-site management, sales, operations, finance, marketing, budgets, planning, project implementation, over three years experience as a

Managing Director & CEO, focusing on fixed broadband wireless, dedicated internet leased line, point to point VPN and free space optical technologies. Background includes business planning for large-scale infrastructures, developing financing strategies.

* I am a Board-level Commercial & Operational Leader and Performance Improvement Specialist, expert in developing and implementing strategic business change in the Retail

sector to drive growth and efficiency. My value proposition includes my experience of territories, organizations and cultures as a senior business leader to rapidly achieve optimal performance, developing and delivering customer-focused business strategies that align to the business vision.

**Work Experience**

 **04-Apr-2015 to 18-Feb-2016**

* Working as Network Support Executive.
* Installed structured caballing in a server room environment inclining cat5, cat6 and optical fiber networking cable.
* Assembled all racks hardware to fit switches and network equipment’s.
* Involved in the initial setup and testing of all networking equipment’s to include modems, switches, router and servers.
* Managing routers and access points.
* Experience with switching and internet routing technologies. Strong network diagnostic skill.

 **22-FEB-2016 to 05-Oct-2016**

* Working as Network Support Executive.
* Hands on experience with Cisco series router& switches.
* Configuration of routing protocols as per client requirement.
* Hands on experience with wireless devices like Proxim, Ubiquiti, Aruba, Mikrotik etc

 **10-Oct-2016 to 31-Mar-2017**

* Performed troubleshoot on system and resolved all issues in process.
* Coordinated with senior level engineering group and site contacts for resolving all technical issues.
* Monitored network and resolved all issues that occurred on same.
* Developed and implemented all network maintenance activities.
* Evaluated policies and technical procedures and updated processes whenever required.
* Configured and administered Cisco, Huawei, Mikrotik routers and switches.
* Generated network performance reports as prescribed.
* Monitored network devices like routers, servers, switches,

 **Mar/2017 to current**

* **Founder & MD**
  + Built and managed from start-up, providing high-end, value-added broadband, ILL, VPN, ISP services and hosting solutions on the Internet.
  + Developed a network integration business from ground zero and led operations with up to 22 employees.
  + Grew the business from ground zero to ₹6.2 million in run rate revenue within two and half years.
  + Achieved a corporate client base of more than 450 customers, representing a wide range of companies from start-up businesses to industry giants.
  + Created a business plan that included telecommunications, ISP, and network integration for turnkey deployment in 13 major markets within the Gujarat

(India).

* + Providing leadership to the manager of the finance, HR, Business development and IT departments.
  + Dealing with government sector like (DOT) Department of telecommunication, IRINN etc for ISP License, legalize documents, internal and external audit of

company.

* + Responsible for ISP operations, stable network planning.
  + Handle escalation from client and high level coordination with vendor for timely resolution of issue and responsible for network up gradation.
  + Design and develop network operations according to the business requirements.

 **Mar-2018 to current**

* **Founder & CEO**
  + Manage third party project regarding FTTH & tower permission and installation.
  + Assigns tasks, develops a time line, and sets the budget for the project. Other responsibilities involve coordinating meetings between team members and

monitoring their ongoing progress

* + Ensure the team has resources available to complete tasks - which may include materials, outside services, or additional workers
  + Provide sponsors or upper management personnel with detailed reports of the project's progression that include budgets, milestones and analyses of

implementation.

* + Work on project reports, feedback, and updates which is received from supervisors as a senior manager.
  + Work with Client Executive Project Sponsors to clarify and define strategy & objectives, scope and business requirements
  + Define success Project criteria for projects
  + Take care of Turnkey projects and maintained till bonding.

**Key Skill**

* Enhancing operations, business development and service delivery.
* Identifying, targeting and focusing resources.
* Strategic and business planning.
* Ability to enthuse and develop staff.
* Can work under deadline pressure and deliver high quality results.
* Able to organise and lead a planned programme of future growth.
* Making high-level decisions about policy and strategy.

**Educational Qualification**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Course** | **Intuition** |  | **University/Board** | **Year of passing** | **Percentile** |
| B.B.A | Shree V.J. Modha | | Saurashtra | 2016 | 57.40% |
|  | College of | IT and | University |  |  |
|  | Management | |  |  |  |
| H.S.C | Saint | Mary’s | GSHSEB | 2013 | 64% |
|  | (Porbandar, |  |  |  |  |
|  | Gujarat, India) | |  |  |  |
| S.S.C | Saint | Mary’s | GSEB | 2011 | 73% |
|  | (Porbandar, |  |  |  |  |
|  | Gujarat, India) | |  |  |  |

**Technical Training**

* Attended training of Cisco Certified Network Associate (CCNA) (Aim Carrier Solution)
* Attended training of Cisco Certified Network Professional (CCNP) (Aim Carrier Solution)

**Certifications**

* Cisco Certified Network Associate
* CCC (Course on Computer Concepts) (NIELIT)
* TallyERP

**Personal Details**

|  |  |  |
| --- | --- | --- |
|  | D.O.B : | 28th Aug 1995 |
|  | Sex : | Male |
|  | Nationality : | Indian |
|  | Marital Status : | married |
|  | Languages Known: | English, Gujarati and Hindi |

**Declaration**

All the information given above is authentic to the best of my knowledge and if further information is required I will be glad to provide it.