

**NWARU**

**Experienced Optometrist** (DHA Licensed)

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Dubai, UAE

**Professional Profile**



A proficient Optometrist with a total of 8 years of hospital, optical and retail experience. Passion for helping the patients improve their vision and eyesight. Seeking for a reputed company where I can utilize my qualifications, experience and skills to make a significant contribution to its success.

**Work Experience**



**2019 - Present**

***Optometrist cum Sales***

**Karama, Dubai, UAE**

This company is active in provision of optical services in Dubai, UAE.

Reporting to the Head of Operations and operating with a staff worth 5 personnel, I was responsible for:

* Conducting eye testing and sharing test results with patients.
* Writing prescriptions for spectacles and contact lenses.
* Dispensing and selling eyeglasses, sunglasses and contact lenses.
* Maintaining optical stock inventory.

My main achievements in this job include:

* Increased customer satisfaction level by 25% by helping and advising patients on frames and lens selection and by attending to all their complaints and queries.
* Achieved own sales target over a 2-month period, resulting in a 30% increase in office sales.



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| **2014 - 2018** |  | **Mararaba, Nasarawa State, Nigeria** |
|  | ***Clinical Optometrist & Assistant Store Manager*** |  |

The company had an optical outlet attachment which was active in delivering optometry and optical services in Nasarawa State of Nigeria.

Reporting to the Head of Optometry Unit , I was responsible for:

* Performing Optometric examinations including visual field tests for patients of all ages.
* Taking case histories and checking for signs and symptoms of eye diseases.
* Treating vision problems by prescribing corrective lenses or medications when needed.
* Keeping patient medical and purchase records.
* Collaborating with the store manager to manage inventory and updated stocks.

Main achievements:

* Reached the correct diagnosis of vision problems over 4 years.
* Wrote referral communications to Ophthalmologists and pediatricians, increasing patient base by 30% in 2016, 35% in 2017 and 45% in 2018.
* Met store target consistently from 2016 to 2018 by controlling and supervising inventory, purchases and sales.
* Provided hard and soft contact lens services including measurements, fitting and follow-up visits with 56% success rating in 2014 compared with 2013 and 45% in 2018 compared with 2017.

**2011 - 2014** **Tinex Eyewear Co.** **Kurudu, Abuja, Nigeria**

***Retail Optometrist***

This retail company was active in distribution and sales of consumer eyewear products for different brands and prescriptions.

Reporting to Abuja Retail Manager and being part of a team of 10 retailers, I was responsible for:

* Carrying out refraction to detect refractive errors and checking prescribed eyewears for accuracy and comfort.
* Monitoring and analyzing market trends.
* Maintaining high standard of hygiene and general cleanliness.
* Tracking inventory.

My main achievements are:

* In 2011, I started distributing and selling prescription eyewears with average sales of 35% per month, and by 2013, I managed to improve the monthly sales up to 267%.
* Planned and implemented 4-time store promotions or discounts to move slow-selling frames.

**Education**



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| **2009** | **Abia State University** | | **Uturu, Nigeria** |
|  | ***Doctor of Optometry (OD)*** | | |
| **2000** | **Niger Grammar School** | | **PortHarcourt, Nigeria** |
|  | ***NECO*** | |  |
| **Skills** |  |  |  |
|  |  | |  |
|  | Team Work | |  |
|  | Good communication skills (fluent in English) | | |
|  | Excellent customer service skills | | |
|  | Knowledge of lenses and frames | | |
|  | MS Word, Excel | |  |
|  | Confidence in using complex equipment | | |
|  | Fast learner, social | |  |
|  | Well versed with vision disorders | | |
|  | Good selling skills | |  |
|  | Good managerial skills | |  |
| **Personal Details** |  |  |  |
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|  |  | Profile: | Male, 35, Married |
|  |  | Nationality: | Nigerian |
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**Reference**



Available on request.

**Declaration**



I hereby declare that the above information is true and correct to the best of my knowledge and belief.