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| **THILAGARAJ** | **HVAC ENGINEER** | | **7+ years of**  **Experience** | **Dubai** |
| **Master of Engineering**  **[Refrigeration & Air Conditioning]** | **Tourist Visa** | **EMAIL ID**  [**thilagaraj-394141@gulfjobseeker.com**](mailto:thilagaraj-394141@gulfjobseeker.com) |  | |

[Suitable Positions: **Estimation Engineer**, **Procurement Engineer, Planning Engineer, HVAC Project Executive Engineer & Design Consultant, Sales Engineer, Application Engineer**]

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| **SKILL HIGHLIGHTS** |  |  | |  |
| **HVAC Design & Consulting** | **Estimation** | **EPC** | **IAQ Investigation & Studies** | **Former Member of ASHRAE** |
| **Commissioning & Installation** | **MEP** | **Tender Bidding, Pre-Sales & Sales Pr** | | **oject Management & Coord.** |
| **Industrial & Commercial H** | **VAC** | **HVAC Planning** | | **HVAC Procurement** |
| **Handled All Aspects** | **Of Various Pr** | **ojects From Project Initiation To Closu** | | **re/Handing Over** |

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| **SOFTW** | **ARE SKILLS** |  |  | | |  |  |
| **AutoCAD** | **PRIMAVERA** |  | **MS PROJECTS** | **Pro-E** | **CATIA V5** | **MATLAB** | **MS-OFFICE** |

**Career Profile:**

Detail-system-standard-&-result oriented Engineer with extensive experience, in UAE and India, in various aspects of lifecycle of projects involving **HVAC system** [from Floating Tenders, Estimation, Tech. Liaising and **Project Management** to Vendor Management, Design Conjugation, Delivery and Handing over, in addition to offering Consultation for related standards, designing and Commissioning Management] with consistent error free approach and track record and proven ability of providing **Turnkey Support** to a project from its inception to handing over stage.

**Career Objective:**

To pursue a career offering creative, challenging and credible position with good growth prospects, in an organization with well implemented systems, standards & structure - where my work experience, technical qualification, data synthesizing ability, knowledge, commitment and other capabilities will grow with the progress and excellence of the organization.

**Professional Experience:**

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| **1)** | **DUBAI *–* UAE** | | **Feb. 2014 *–* April. 2019** |
|  | Position: **SALES ENGINEER** |  | Reporting Officer: **GENERAL MANAGER** |
|  | * Imp. Projects Completed [Total Projects: 50] | * PPM Conrad Hotel Project – Dubai * ABB Building – Al Ruwais * Bawadi Mall – Al Ain * Oman Convention & Exhibition Centre – 2 * Al Duja Tower – Dubai * Aviation Club – Dubai | |

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| **Thilagaraj T FLUENT ENGLISH SPEAKER MALE SINGLE DOB: 17TH OCT. 1987 Indian**   * Wafi & Jaddaf * DSOA Silicon Park * CEN Expansion (American University) * GATE Tower. |
| [JOB DESCRIPTION]↓ |
| * Respond to request for quotations/proposals (RFQ) from manufacturer's reps, design firms, mechanical contractors, wholesalers, and direct customers. * Review and understand construction drawings, specifications, contracts, and Scope of Work to bid and execute accurate quotations. * Review all RFQ documentation for business risk. * Prepare and review quotation/proposal and revisions for completeness and accuracy. * Maintain and build relationships with design firms, wholesalers and contractors. * Provide technical assistance to manufacturer's representative. * Partner with our manufacturer's representative to profitably support and grow the assigned territory. Work internally with other sales and engineering personnel. * Managed the complete lifecycle of Sales, Product and Project from its inception to handover/completion stage – including. |

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| **2)** | **Chennai *–* India** | | **Jun. 2011 *–* Dec. 2013** |
|  | Position: **HVAC *–* Executive Projects Engineer** | | Reporting Officer: **GM & MD** |
|  | * Imp. Projects Completed [Total Projects: 14 ] | * Minda Aluminum India Pvt. Ltd - at Oragadam. * Adyar Ananda Bhavan factory at Ambattur * Hotel Novotel at Siruseri | |
|  |  | [JOB DESCRIPTION] ***↓*** |  |
|  | * Existed one of the Sole & Individual Contributor to the company, handling every aspect of the Project. * **Managed a complete wing** of a company as a single person and provided **Turnkey support.** * Consultation for HVAC systems like **DX system**, **Chilled water** system and **VAV** system. * **Tendering**, Client **Liaison** & Presentations, Pre-Sales and Sales Negotiations. * **Vendor Qualification**, **Estimation**, **Proposal**, **Submittal** issuances, Data Sheets, **Sample Submission**, Mock ups,   **Compliance** issuances and Following up & Obtaining **Approvals**.   * **EDP, Allocating Stocks,** and **Supplier – hunting, Liaison, Product Approval** & **Negotiation.** * **Material Budgeting & Calculation, Planning** & **Initiating Purchases**, Planning & managing **design constraints.** * **Generating & Maintaining - Project Schedule, other technical** and **commercial Documents.** * Analyzing & Approving **Drawings**, **Payment** follow ups, Setting **Product Traceability.** * Preparation of **BOD [Basis of Design]** covering entire Project details. | | |

* Planning, procurement and Implementation of HVAC projects.
* Installation and Commissioning of HVAC and Cooling Systems.
* Generating other Commercial, Technical & Project Closure Documents.
* Final Product and Commissioning Inspection, and handing over.

**Other Professional Fine Points:**

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| 1. Completed **Master of Engineering [Refrigeration & Air Conditioning] – 2011 Passed out** 2. Completed **Bachelor of Engineering [Automobile Engineering] – 2009 Passed out** |
| 3) Other Competencies include,   * Efficiency, accuracy, attention to detail, multi-tasking with maximum accuracy. * Adherence to deadlines without sacrificing quality of output; Attitude to perform without supervision. * Ability to put in extra efforts when called for and when required based on self-evaluation. * High adaptability and seamless job and task switching; Prioritization of work & effective time management. * Impeccable style of correspondence and effective presentation; Systematic and methodical approach to work. * Expert in interdepartmental liaison and coordination; Excellent in Leadership and Managerial qualities. * Strong interpersonal skills with excellent communication and technical skills. * Possess demonstrated ability to work effectively and congenially with employees at diverse levels. |

**Declaration:**

I solemnly declare that the details furnished above are true to the best of my knowledge and also, I promise to discharge all my abilities to the fullest for the progress of the company, if recruited.

**[Thilagaraj**] [References – Available on request]