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|  | **CURRICULUM VITAE** |
| Name | : Suhail |
|  |
| E-mail | : suhail-394198@2freemail.com  |

**Career Objective**

Seeking a challenging career in your esteemed organization where I can utilize my skills to the best of my ability.

**Strength and Competencies**

* Team leadership, coaching and mentoring.
* Highly motivated towards achieving team goals.
* Proactive, flexible and result oriented. Ability to see future market trends.
* Strong interpersonal skills, ability to work well with individual at all levels.
* Ability to handle pressure in fast-paced environment.
* Self motivated, successful in promoting effective working relationship.

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|  |  |  |  |  | **Professional Experience** |  |
| Designation |  | : | Sales Representative (Indoor) |
| Duration |  | : | 2018 to 2019 (march) |

**Job Profile**

* Meets and greets customers in a pleasant friendly manners.
* Work with customer to find what they want , listening to their needs and helping communicate options for them to create solution and ensure smooth sales process to close deal.
* Speak to customers about product’s different features, and answer any question they might have. Build and promote strong, long- lasting customer relationship by partnering with them.
* Meeting Sales Goals, Negotiation, Selling to Customer Needs, Sales Planning, Building Relationships with customers.
* Achieving growth and hitting sales targets successfully.
* Designing and implementing a strategic sales plan that expands outlets customer base and ensure its strong presence.

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| Designation |  | : | Cashier |
| Duration |  | : 2018- 2019 |
| **Job Profile:** |  |

* Meets & Greets customer in a friendly manner while entering & leaving the cash counter.
* Operating the cash register and handling cash transactions with customers.
* Scanning goods and collect payments. Keep reports of transactions.
* Issuing receipts, refunds change and redeem promotion coupons.
* Resolve customer complaints, guide them and provide relevant information.
* Maintain clean and tidy checkout areas. Bags, Box or wrap packages are well placed.
* Pleasantly deal with customer to ensure satisfaction with thanks and come again way.

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|  |  | **Education** |  |
| Education Qualification | : 2nd PUC ( MILAGRES ) Pre-University college |
|  | Mangalore INDIA. |
| Other Qualification | : Computers (MS Word, MS Excel, Power point). |

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|  |  |  |  | **Personal Details** |  |
| Nationality |  | : Indian. |
| Gender |  |  | : Male. |
| Marital Status |  | : Single. |
| Languages Known | : English, Hindi, Kannada, Malayalam and Telugu. |
| Visa Status |  | : On Visit Visa |

Declaration

I hereby declare that the above mentioned information is correct to best of my knowledge.

Suhail

Date :

Place: