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| CURRICULUM VITAE |

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| **DEEPAK**  **Address:** Sharjah (U.A.E.)  **E-Mail** [**deepak-394703@2freemail.com**](mailto:deepak-394703@2freemail.com)  **Personal Profile:**  Date of Birth: 6, August, 1996  Gender: Male  Nationality: Indian  Visa status: Visit visa  Marital Status: Unmarried  Language known: English, Hindi And Punjabi.  **About My Self:**  I aspire to do justice to my work. I believe that honest efforts for doing a work never get wasted. My Strength lies in my perseverance and inter-personal skills that contribute in allpossibleways to achieve the goal.  **General Skills:**   * Ability to organize events and manage deadlines. * Ability to deal with people and manage client relations. * Ability to work successfully in a team and motivating people to work effectively. * Creative thinking and confidence to utilize the available resources to their full extent. | Career Objectives   * To associated with organization that provides me opportunity to show   my skill & improve my knowledge with latest trends   * As soon as possible want to achieve high rank in my career**.**   Academic Qualification   * DIPLOMA : Electronics Communication Engineering   .   * 10th : Path Finder High School CBSE Board   Technical Qualification   * B. Tech in Electronics & Electrical Engineering   Computer Proficiency   * Platform : Windows 7. * Packages : MS office   Professional experience     * **: Worked as**   **a Sales Executive from September 2016 to July2017**     * Sourced leads and cold-called to promote the products, and regularly called both new and existing customers to discuss requirements ,negotiate terms and maximize business opportunities * Built and retained long-term relationships with customers * Acted as key point of contact for the company, ensured a high standard of   customer service by discussing technical problems or repairs required and recommending   * suitable products * Responsible for negotiating contracts from year to year (i.e. price increases and stock agreements) * **Worked as a Sales Manager from August 2017 to July 2019** * Identifies and generates leads through networking, cold-calling and marketing, converting into key accounts. * Emphasizes product features based on customers' needs and services * Manages the sales cycle from inception to execution. * Connect to licensee’s dealers and brokers to make good market. * Coordinates and leads service review meetings to ensure customer satisfaction. * Conducts bid analysis and deal execution, ensuring to buy, sell and renew   contracts at best prices.   * Key role in developing the team: conducting appraisals, one-to-ones, and training.     Hobbies   * Listening Music * Travelling * Playing play station   Strengths   * Quick adaptability of new environment. * Hard working person * Self motivated and full of self confidence. * To overcome new challenges coming at site   **DEEPAK** |