**CURRICULUM VITAE**

**NAME : AISIOLU**

**DATE OF BIRTH : 23/ 11/ 1988**

**SEX : MALE**

**MARITAL STATUS : SINGLE**

**VISA STATUS : VISIT VISA**

**NATIONALITY : NIGERIAN**

**EMAIL :** **aisiolu-394855@2freemail.com**

**POSITION : Sales Executive**

**OBJECTIVE**

To work in a more challenging position that will greatly improve my skillsand further my career. Also to grow in an organization that has proven to be an asset for its effective functioning and well known for its highly exceeding achievements and services to their clients and employees.

**SKILLS:**

* Ability to Multi task
* Ability to pay close attention to details
* Organization skills
* Cross Sell and Upsell skills
* Product Knowledge
* Problem solving skills
* Communication and Interpersonal skills
* Microsoft Office (MS Words, Excel, Publisher)

**WORK EXPERIENCE**

**Sales Executive Sept 2015 – Aug 2019**

**NIGERIA**

* Welcome customer as they arrive with a smile.
* Ask customer how they can be helped.
* Provide customers with product information that they need
* Explain product features and warranty agreements
* Demonstrate the working of a product when the customer asks
* Provide customers with information on daily deals and promotions
* Ensure that all products are well stocked and available.
* Cross sell and Up sell
* Provide information regarding each product and any discount offers associated with it
* Make sure that work area and aisles are clean and shelves are dusted properly

**SALES ASSOCIATE July 2013 - April 2015**

**NIGERIA**

* Ensure Customers are always welcomed in a warm & friendly manner to establish & maintain good relationship.
* Serves as first contact to customers and take care of their needs.
* Understand the need and requirement of customer and fulfil them in a polite and professional manner
* Calm angry customers, build trust and resolve conflict and design best options that makes customer happy.
* Assist the store manager in efficiently managing the outlet according to the established operating standards with an objective to achieve sales target.
* Made sure the store is clean, tidy and safe at all times
* Assign responsibility to subordinates and check their performance.
* Implemented daily sales operation procedures
* Safeguarded stock of merchandise and company assets
* Organized store layout for display of products

**EDUCATIONAL BACKGROUND**

* MasterAgric. Communication Jan 2015-Sept 2018
* BSc Agric. Economics Oct 2006- Nov 2011

**REQUEST**– Available on request