SARATH

Lives in Dubai  sarath-394921@2freemail.com

Summary



Motivated and highly ambitious candidate with background in sales and marketing. Excellent at juggling multiple tasks and highly adaptive. Ambition to emerge as one of the greatest marketer and to secure challenging position in a reputable organisation to enhance knowledge and skill while making significant contribution to the success of the company.

Education



**SAMS- Bangalore University**

MBA- Marketing and HR, Graduated September 2019

**SN TRUSTS College- Calicut University**

BBA- HR, Graduated March 2017

Work Experience



Business Development Executive, July 2018 - August 2019

Conducting market research



Collecting customer details



Filtering the data to make it meet the criteria's fixed by the company



Following up with the prospects



Producing qualified leads



Maintaining team spirit and training new joiners



Conducting email campaigns



Conducting cold calls



Negotiating with the customers



Closing the deals



Achieving the sales target



Maintain customer relationship



Addressing customer grievances



Professional Skills



**Microsoft office**

**Customer Service**

**Merchandising**

**Marketing**

**CRM**

**Operations**

**Sales**

**Data Entry**

Certifications



Tally ERP 9



Data Entry Operator



Quickbook



Peachtree



SAP basics



Languages



**English**

**Hindi**

**Tamil**

**Malayalam**

Additional Informations



Nationality : Indian



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| --- | --- |
| DOB | : 16-12-1995 |
| Visa Status | : Visit Visa |

