WALEED

# Sales Developer Executive

**CAREER OBJECTIVE**

Obtaining a career where my experience and academic background, both in sales and marketing that fully utilize my Experience to raise the productivity of the organization

* Able to develop and renew my clients permanently and continuously.
* Enhancing and intensifying the field effort to monitor and develop sales plans for the value and quantity of the team.
* It is familiar with all stages of the documentary course, warehouse management, the rules for the exchange and receipt of materials and the reasons for their order in stores in terms of production date, validity period and local arrangement of the items inside the warehouses.
* Able to create database for new customers and expand sales opportunities.
* Daily updates the documents that contain record on customer’s profile
* Build customers confidence by assisting in selecting products that will profit them immensely, and also making professional suggestions that always guide them.
* Ensure that team effort is constantly boosted up by utilizing team building Initiative.
* Improve upon a customer or associates knowledge of various products.
* Developed skills in communication through conversation with customers. Meeting with My supervisors and managers and studying varying sales.
* Improves skills in research and computer repair through studying of computer hardware and technical specifications.

# CONTACT

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# EDUCATION

* Technology institute for commercial

# PER SKILLS

* Team work Creativity
* Time management
* Editing creativity
* Speed strategic thinking
* Calm under pressure
* Knowledge retention
* Delegation
* Strategic planning

2018 - Now

# Sales manager

Cars spare parts in UAE

* Multi-tasking.

2016 -2018

# Sales manager

**WATER COMPANY in KSA**

# Driving License

* + Egyptian License
  + KSA License
  + UAE License

2014 -2016

2011 - 2014

# Sales area Supervisor .

**Egypt foods (Snaks) giza. Egypt.**

**Area Supervisor**

**Juhayna company (Juices) Borg alarab.. Alexandria. Egypt**

# PERSONAL INFORMATION

* + Date of Birth 12/08/1990
  + Single
  + Egyptian

# LANGUAGES

* + ARABIC
  + ENGLISH