

**Raheem**

Career Objective:  
 Seeking a professional environment with an opportunity wherein I can explore my skills and abilities. Have prospect of growth with the organization and gain professional experience.

Skills and Abilities

Strong self-motivated. Thrive on challenges and a committed professionalism. Establish rapport quickly with customer and colleagues. Proactive and supportive team player.

Experience:

Duration: Jan-2017-Dec-2018

Position: Jr. Sales Executive

**Responsibilities**

* Establishing and managing relationship with dealers and agents.
* Identifying potential customers in region of control.
* Developing and implementing sales strategies.
* Achieving sales and revenue targets.
* Pricing and contact negotiation.
* Responsible for primary sales in the assigned territory.
* Have always been able to convince people easily and have exhibited.
* Giving full knowledge about the product of our company.
* To achieve the budgeted sales figures.
* Determine the customer need and solution.
* To develop new customer need and solution.
* To develop new customer through sales.
* Preparing and submitting weekly & monthly work progress reports to manager.

**Reliance Digital Store**

**Hyderabad**

**Company Profile**:

**Reliance** Industries Ltd. The **Reliance Group**, founded by Dhirubhai H. Ambani, is India's largest private sector enterprise, with businesses in the energy and materials value chain. The flagship company, Reliance Industries Limited, is a Fortune Global 500 **c**ompany and is the largest private sector company in India.

Duration: Sep - 2015-2016

Position: Sales Executive

**Responsibilities**

* Assisted customers in selecting products that best fit their lifestyles, preferences, and personal needs.
* Promote sales by assisting customers and offering suggestions.
* Ability to communicate professionally in person and by phone.
* Stock shelves, counters, and tables with merchandise.
* Utilize product knowledge to promote sales.
* Responsible for ensuring store appearance is clean and presentable at all times.
* Enter register transactions accurately.
* Sold wide range of phones, accessories and tablets to customers.
* Directed customers to appropriate service, sales Completed customer payments and answered account questions.
* Quickly became one of the locations top sales professionals.

Educational Qualification:

* Bachelor of commerce - **B.com** - (Osmania University) **2014.**
* Intermediate - Azam Junior College **2009.**
* Board of secondary - **SSC** - Central high school - Hydereradad **2007.**

Personal Details:

* D.O.B : 1 feb 1989
* Religion : Muslim
* Marital Status : Single
* Nationality : Indian
* Languages Known : English, Hindi, Urdu
* Visa Status : visit visa
* Email : [raheem-396309@gulfjobseeker.com](mailto:raheem-396309@gulfjobseeker.com)

I am available for an interview online through this Zoom Link <https://zoom.us/j/4532401292?pwd=SUlYVEdSeEpGaWN6ZndUaGEzK0FjUT09>