*****YOUSSEF***

***Email:***[youssef-397082@gulfjobseeker.com](mailto:youssef-397082@gulfjobseeker.com)

Career Objective

To work towards the successful execution of the organization’s objectives by utilizing my capabilities in the most effective and efficient manner and hence enhance my career.

Qualifications Summery

* Able to handle job with responsibility.
* Hard worker, willingness and ability to learn.
* Greeting guests with smile and good communication.
* Ability to work with team and face people from different nationality.
* Quickly absorb and retain new information and procedures.
* Good Communication Skills.
* Good knowledge of computer.
* Ability to keep track of many details and tasks simultaneously.
* Ensure that the standards required by Law and by Management are maintained at all times.

Professional Experience

**Sales associate – From 2018 to present .**

**Abu Dhabi – UAE**

**Typical responsibilities of the job include:**

* Managing the sales process for new prospects, from initial contact through to closure.
* Dealing with customer enquiries face to face, over the phone and via email & WhatsApp.
* Contacting prospective customers and discussing their requirements.
* Working closely with the marketing team to produce any sales collateral required for the target.
* Identifying what customers want.
* Planning and organizing the day to ensure all opportunities are maximized
* Developing a full understanding of the business market-place.

***CateringSupervisor*from 2014 to 2017 *\_***

***NATIONAL ABUDHABI HOTELS COMPASS LCC - Abu Dhabi – UAE, DEPARTMENT FOOD AND BOUVRAGE.***

**Typical responsibilities of the job include:**

* I am responsible to provide professional and customer focused service.
* Ensuring their stay will become a memorable experience.
* Ensuring that guests are provided with an excellent welcoming service as well as making sure the guests will have a smooth check-in and check out.
* Having sales attitude and doing room up selling’s.
* Solving guest problems efficiently.

**SalesAssociate*from 2012 to 2014.***

**UNILEVER COMPANY CASABLANCA – MAR, Location**

**Typical responsibilities of the job include:**

* Constantly building product knowledge and delivering this knowledge in engaging ways.
* Setting up attractive product displays and promotional booths.
* Delivering presentations and demonstrations to customers and other stakeholders.
* Engaging in meaningful interactions and building good relationships with customers.

**Sales Promotor \_ MARJAN SUPER MARKET DEPARTMENT FASHION SECTION MEN 2010 UP TO 2012 ( PART TIMES).**

**Typical responsibilities of the job include:**

* Ensure the floors are clean and professionally arranged.
* Helping customers to choose the right product.
* Working to achieve distinguished sales.

Education

***Diploma from 2006 up to 2020.***

***Diploma*** - **BACCALAUREATE SIENCE HUMANITIES .**

***- S1/S2 UNIVERSITY MED BN ABDLAH .***

***- CERTIFICATION INFORMATICS.***

***\_ HACCAP CERTIFICATION.***

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**TRAININGS**

* •**Safety & Fire (Abu Dhabi National Hotels)**
* • **How to get guest satisfaction. (Abu Dhabi national Hotels)**
* • **How to handle guest requests. (Abu Dhabi National Hotels**)

Personale Information

**Marital Status :**  Single

**Nationality** : Morocco

**Languages** : Fluent in Arabic, English, French,

**Hobby** : Musician, Cooking, Soccer, Swimming, Traveling, Singing.

**MOROCCO driver's license holder**