**DARREL**

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| **Personal Information:**Nationality: FilipinoGender: FemaleMarital Status : MarriedVisa Status: Employment Visa**Qualifications:**FI- Filipino Institute- Al Quoz, Dubai , UAEAccountant (Year-2016)Hotel and Restaurant Management (Year-2004)Pagalanggang National High School (Year-1997)Pagalanggang Elementary School (Year-1990)**Awards and Recognitions:*** Awarded for being Top Seller
* Awarded in Best Suggestion and Ideas
* Certificate of Participation in software

**Key Potentials:*** Highly skilled Sales professional
* Skills and have the ability to work under pressure
* Disciplined & Self starter
* Fast Learner
* Smart & Hard working
* Easily adaptable in any work

**C:\Users\user\Downloads\Noon-O-Kabab-1_1.gif.jpg****Personal Contact** : Darrel-397286@2freemail.com **Reference**: Mr. Anup P Bhatia, HR Consultant, Gulfjobseeker.com 0504753686 | **CAREER OBJECTIVE:**To enhance my career in Retail Management field which will allow me to contribute to the company objectives by utilizing my talent and capabilities. I would like to add value and be an asset for the company in which I work as I have vast experience of 13 years in the field of Sales.**PROFESSIONAL PROFILE :**A Self –motivated and successful professional with significant years of experience in **SALES, CASHIER, SUPERVISOR, F&B and MACHINE EMBROIDERY Demonstrating / training.** Highly rewarded in my career.**PROFESSIONAL EXPERIENCE:****POSITION: Assistant Sales Manager** **Town Center, Dubai-UAE**  **2012 – 2016 & Oct 2017 till Date****JOB DESCRIPTION :*** Meet and Greeting the customers
* Understand the customers requirement and suggest the right product
* Showroom Merchandising
* Inventory Management
* Cash Management
* Training the sales team
* Ensuring customer satisfaction at all times
* Maintain a healthy relationship with the company’s clients to promote sales
* Identify new customers and likely products
* Respond to sales requirements & prepare quotations of the product
* Machines demonstration

**POSITION: Cashier & Hostess****IBN - Battuta Mall****April 2017 to September 2017****JOB DESCRIPTION :*** Preparing daily cash sales
* Ensure correctness of payment received from customers by cash / credit card
* Ensure no pending transactions at the end of shifts/ day
* Function as the hostess of the restaurant
* Maintaining detailed records of reservation, served orders & cash collected
* Responsible for keeping all cash and credit card receipt for daily balance report

**POSITION: Supervisor****Times Square Mall, Dubai** **2007 to 2010****JOB DESCRIPTION :*** Taking customers orders by phone/ personally
* Maintain cleanliness of the food area
* Ensure all supply of materials is complete
* Ensure good food quality
* Performing other related duties as per management’s requirement

**POSITION: Sales Lady in SM WEST** **Manila, PHILIPPINES****Year 2004-2006****JOB DESCRIPTION :*** Develop and maintain sales materials
* Identify and resolve client concerns
* Present and sell company’s cosmetic products
* Maintaining stocks of cosmetic products
* Answer customers questions and provide information on application of cosmetics
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