WASEEM



**RETAIL SALES PROFESSIONAL**

[Waseem-397364@gulfjobseeker.com](mailto:Waseem-397364@gulfjobseeker.com)



Dubai, UAE

Visa Status: Visit

JOB



EXPERIENCES



Nov 2014- Mar 2020

Sales Supervisor

Jan 2012 – Oct 2013

Sales Executive



(ELECTRONICS) India

* Ensure promotions are accurate and merchandised to the company’s standards.
* Utilize information technology to record sales figures, for data analysis and forward planning.
* Ensure standards for quality, customer service and health and safety are met.
* Analyze operating and financial statements for profitability ratios.
* Ensure promotions are accurate and merchandised to the company’s standards.
* Organize and distribute staff schedules for the team size of 8 people
* Preside over staff meetings.
* Approve contracts with vendors.
* Meet financial objectives by preparing an annual budget; scheduling expenditures; analyzing variances; initiating corrective actions.

PANASONIC ( WORLD VISION ) India

* Interact with customer in an expert, professional manner by educating customers and effectively applying selling tenants
* Perform all administrative functions of the sale process, including accepting customer payments, opening and closing POS system, balancing register and scheduling bank pick-up service or making daily cash deposits, filing the completed orders, and pulling products from inventory
* Perform troubleshoot on-site and ensure all displayed merchandise are in good working condition; replace any bad product as necessary promptly
* Provide assistance to customers in setting up purchased devices and also assist them to fix devices that are not operational if necessary
* Perform merchandising and resetting of the store

EDUCATION



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| --- | --- | --- |
| BACHELOR | UNIVERSITY OF KASHMIR |  |
| OF COMMERCE |  |
|  |  |
| DEGREE |  |  |
| Mar 2009- Oct 2011 |  |  |
| PURSUING MBA in | IGNOU |  |
| Finance |  |  |



PRO SKILLS

 Inter Personal Relationship  Excellent Presentation skills

 Good Command on MS Client Management



**ABOUT ME**

**A well-presented, articulate and confident individual with proven ability to provide exceptional customer service and ensure that customer leaves with a lasting positive impression.**

**An outgoing Personality, good interpersonal skills and ability to work in a multi-national team environment with confidence and minimal supervision. Comfortable working in a fast paced environment and able to build and maintain good relationship with work colleagues and customer through a genuine desire to understand their needs and support them.**

**Currently looking for a suitable position offers variety and opportunity to develop both personally and professionally.**



REFERENCES ON REQUEST

