**Ranjith**

Email: ranjith-397426@gulfjobseeker.com

Age: 39 Years, based in: Dubai, UAE

**Career Objective**

A position where 15 years of Insurance and Banking related, Sales*,* Business Development and Relationship management experience will add value

**Achievements**

* I helped to increase monthly sales by approximately 80% per month. (INR 8 Lacs to 15 Lacs PM)
* Had a team of six people reporting to me, achieving average monthly Personal loan sales target of INR 55 Lacs for a period over two years.

**Strengths**

* Good organizer who knows the value of efficient planning and time management.
* Fair interpersonal communication and public relations skills
* Ability to interact well with personnel at all levels of the organization.

**Work Experience**

* **FREELANCER -** Current
	+ Sales for home loan and vehicle insurance products.
	+ Relationship Manager for home loan products from March 2017 to August 2017.
* **DHFL**
	+ Business Development Executive for home loans from November 2015 to October 2016
* **AXIS SECURITIES PVT LTD.**
	+ Relationship executive for home loan products from November 2014 to June 2015
* **PAMAC FIN SERVE PVT LTD.** (TATA AIA Life Insurance Co. Ltd.,)
	+ Bank insurance executive for home loans from October 2012 to October 2014.
* **PRISM CONSULTANT SERVICES, BANGALORE.**
	+ Sales executive for housing loans from March 2010 to September 2012.
* **SYNERGY FINANCE PVT LTD, BANGALORE.**
	+ Sales executive for the product of personal loan from November 2004 to December-2009

**Academics**

**Bachelor of Business Administration**, From Golden State University, Bangalore-2008 **Tenth Grade**, National Institute of Open Schooling, Mangalore-2005

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