**CURRICULUM VITAE**

**KENNETH**

**Email Id:** [**Kenneth-397706@gulfjobseeker.com**](mailto:Kenneth-397706@gulfjobseeker.com)

**Visa Statue: Visit visa**

**APPLYING –SALES REPRESENTATIVE**

**CARRER OBJECTIVE**

A result driven sales professional with high level of sales presentation, consistently achieving sales targets and delivering customer focused solution, having the ability to succeed in a demanding sales environment.

CORE QUALIFICATION

* A friendly and calm personality with well-mannered customers service skills.
* Enjoy the challenge of problem solving
* Proficient in Ms-Office including Word, Power point and Excel
* Able to work proactively within a team setting and on own initiation
* Target oriented and corperate goal achiever
* Confident and positive attitude

**WORK HISTORY**

**14thMay 2018-29thAugust 2019**

**Sales Assistance**

**Main Duties**

* Developed and managed customer relations to maximize service satisfaction
* Monitor and resolve any customer issues and provide information regarding products
* Provide style and trend advice for customers seeking opinion on articles of attires
* Promoting excellent customer service and handling customer complains
* Informed clients of on-going promotion and store specials
* Attaching price tags to merchandise on the floor shop
* Receiving in customer feedback.

**Security Guard**

**Keytech Security International Dubai 17th April 2013-19th December 2017**

**Attached to Time Place Tower Dubai marina**

Responsible for impeding criminal activity and ensuring the safety of the building, its residents and assets. Also involved in interacting with a variety of persons including clients, visitors and the general public.

**Main Duties**

* Providing assistance and guidance to managers, visitors and the residents of the building
* Handling customer queries, resolving complains by investigating problems, developing solution and making recommendations to management.
* Contacting police, authorities and other emergency services when necessary
* Responding to emergencies
* Reporting incidents, accidents and medical emergencies
* Investigating incidents and preparing written reports with the details of the incident
* Monitoring and patrolling parking areas on a constant basis
* Issuing parking violation citation
* Having a highly visible presence on the premises
* Responding quickly to all incidents of alarm activation and unauthorized entry

**Sales Representative**

**Everyday Emporium March 2011-April 2013**

* Coordinating sales effort with market program
* Understanding and promoting company program
* Recommended alternative merchandise display styles to management
* Giving sales presentation to a range of prospective clients
* Using computerized stock control system to reorder goods
* Obtaining deposits and balance of payment from clients
* Answering clients question about credit terms, products prices and availability
* Generating leads
* Meeting/exceeding sales goals
* Preparing weekly and monthly reports

**EDUCATION QUALIFICATION**

* Nnamdi Azikiwe University Awka, Anambra state, Nigeria

(B.Sc) Zoology July 24th 2010

**TRAINING OBTAINED WITH DATE**:

* Department of Protective Systems Dubai, United Arab Emirates August 2013

**REFERENCES:**

To be tendered upon request

**KENNETH**