**SHABU**



**E-Mail:** **shabu-397741@gulfjobseeker.com**

**Visa Status:** Resident

**Valid UAE Driving License**



**CAREER OBJECTIVE**

To lead a responsible role in an environment that utilizes my skills, nurtures learning and grow along with the organization while serving it.

**WORK EXPERIENCE**

* **Sales Associate|** Dubai, UAE | May 2017 -Incumbent
* **Business Development Officer** | Blackpoll Enterprises **|** Kerala, India| Jul 2016- Jan 2017
* **Media Consultant** | Raheep Media **|** Doha, Qatar| Sep 2015–Jun 2016

**JOB RESPONSIBILITIES**

* Target Sales
* Stock and Cash Handling
* Creating database to contact
* Cold calling, taking appointments
* Client requirement analysis
* Investigating and negotiating price with suppliers
* Procuring order from suppliers as per customer needs, ensure supply quality
* Supporting production team in designing and camera works
* Regular follow ups
* Delivery of the final output in time
* Payment collection from clients
* Report to the Marketing Manager-Daily, Weekly, Monthly reports

**INTERESTED DEPARTMENTS TO WORK IN**

Marketing, Sales, Business Development, Procurement, Operations

**ACADEMIC CREDENTIALS**

|  |  |  |  |
| --- | --- | --- | --- |
| **Qualification/Degree** | **Board/University** | **Year of Passing** | **Percentage** |
| **MBA (Marketing &** | Calicut University | 2015 | 68 |
| **Systems)** |  |  |  |
| **Bachelor of** | Calicut University | 2012 | 90 |
| **Multimedia** |  |  |  |
| **Communication** |  |  |  |
| **XII (Commerce with** | CBSE | 2009 | 85 |
| **Computer Application)** |  |  |  |
|  |  |  |  |
| **X** | CBSE | 2007 | 89 |

**STRENGTHS**

* Possess good working attitude and strong sense of responsibility
* Excellent communication and interpersonal skills
* Self-Motivated
* Enthusiastic Learner
* Problem solving abilities
* Good team working skills
* Adaptability
* Good organization and planning skills
* Possess UAE driving license

**LANGUAGE PROFICIENCY**

* English (Full professional proficiency)
* Malayalam (Full professional proficiency)
* Hindi (Minimum professional proficiency)

**TECHNICAL EXPERTISE**

* Operating Systems: Windows 7/8, Ubuntu
* Software: Adobe Photoshop, Adobe Illustrator, Adobe After Effects, Adobe Premier, Adobe Audition, Basic 2D and 3D, MS Office

**ACHIEVEMENTS**

* Monthly sales targets achieved at Basel Watch Company LLC
* Handled the construction progress **shoot of Al Jaber**
* **Hamad Medical Corporation Flu Campaign**- design materials and gift items
* Coordinator of Fashion Show in the college management fest “LEGADO 2K14”
* Anchored the Dance Fest in the college management fest “LEGADO 2K14”
* Anchored in internal college programs
* Participated and won prizes in drawing and painting competitions
* Participated in national level football meet of Vidyanikethan

**INDUSTRIAL VISITS**

* Tollins Tyre Company, Ernakulam
* Rajashree Benz, Ernakulam

**PROJECTS**

* Major Project (MBA): Brand Awareness of Volkswagen Polo, with reference to Phoenix Cars, Calicut
* Minor Project (MBA): Study on Effectiveness of GDMS of Hyundai, with reference to Classic Hyundai, Malappuram

**INTERESTS & HOBBIES**

Watching movies, Riding, Driving, Drawing, Reading, Listening to music

**ADDITIONAL PERSONAL DETAILS**

Date of Birth

: 8 August 1991

Gender

: Male

Nationality

: Indian

Marital Status

: Married

Driving License

: **UAE Driving License**

**REFERENCE**

To be provided upon request

**DECLARATION**

I hereby declare that the above furnished details are true to the best of my knowledge and belief.

**Place:** Burjuman, Dubai **SHABU**

**Date :**