**CURRICULUM VITAE (CV)**

**PERSONAL INFORMATION**

**Name**: Abdulaziz

**Gender:** Male

**Date of birth**: 28th April 1991

**Nationality**: Tanzanian

**Marital status**:Single

**Place of birth:**Dar es Salaam

**Email address**: [abdulaziz-397814@gulfjobseeker.com](mailto:abdulaziz-397814@gulfjobseeker.com)

**Languages**: English and Kiswahili, excellent at both written and spoken

**EDUCATION AND QUALIFICATIONS**

|  |  |  |
| --- | --- | --- |
| **YEAR** | **SCHOOL/INSTITUTION** | **AWARD** |
| 2013-2016 | Tumaini University College Dar es Salaam | A Bachelor Degree of Art in Mass communication |
| 2011-2013 | Mbezi Beach High School | Advance Certificate in Secondary Education |
| 2009-2010/ 2006-2009 | Iluhya Secondary School &BakiliMuluzi Secondary School | A Certificate of Secondary Education. |

**WORKING EXPERIENCES**

|  |  |
| --- | --- |
| **PLACE** | **JOB TITLE & SPECIFIC ACTIVITIES** |
|  | **Sales, Marketing & PRO Officer**  Build strong relationship with each customer based on ability to understand and support their business.  Selling of cars, motorcycles and auto parts  Communicating with the customers through emails, preparing the invoices, and also making them aware about BL and Freight charges  Going to Auction. |
| **Sunda(T) Investment L** | **Marketing Officer**  Marketing the products of the company, including seeking for the orders of tiles and gypsum boards.  Looking for the price changes in the market  New designs from the competitors  Any competitors information which may help the company  Stock and display checking  Complaints or suggestions from the customers  To identify the reasons for the customers to prefer other company rather than us. |
| **Frontline Porter Novelli** | Work as events coordinator and preparing the events to our clients and sending the daily and monthly report and made competition through our competitive customers. |
| **Gaming Africa ( Meridian bet Tanzania )** | I was assistance cashier and sales and promotion of the products of the company through made the advert and making the interviews of the new customer’s serves. |

|  |
| --- |
| **TARGET** |
| At Sunda International Company i had a target because in the company there was a policy of which for each marketing officer need to push the products to reach the target. My monthly target was 600 million, and 20 million a daily target. |

**SEMINARS AND TRAINING**

Training on Computer Basic Courses, Introduction to computer, Microsoft words, Publishers and ExcelAMAZON computer Center in Dar es Salaam

Training on news writing and reporting in Africa Media Group {Channel Ten}

Training the seminar of TRA on the use of Electronic Fiscal Devices (EFD) at Pergamon Group

**Responsibilities**

* Communication
* Selling
* Marketing

**INTERESTS AND HOBBIES**

Business and Entrepreneurships, hardworking and playing football.

**COMPETENCE**

**Personal competences**

**Interpersonal skills**

* Team work and working under pressure with excellent supervision
* Hardworking and independent
* leadership skills
* Innovation and Creativity
* Time management

**Professional competencies**

* Research and customer services skills
* Communication skills and events management
* Project and program management.