

mdndmfnmfnfmfmdsnfmdsfnshjfbdshjnbdsh**MANOJ**

**DUBAI, UAE(VISA STATUS: RESIDENCE VISA)**



**Languages:**

**English, Hindi.**

**Subject:Seeking a position for an Outlet manager.**

**CAREER AIM**

**Intend to build a carrier in Hospitality tourism industry with committed and dedicated people, which will help to explore myself fully & realize my potential. Willing to work as a key player in a challenging environment by sharing my practical and professional knowledge to prepare new born in this field.**

**EXPERIENCE -**

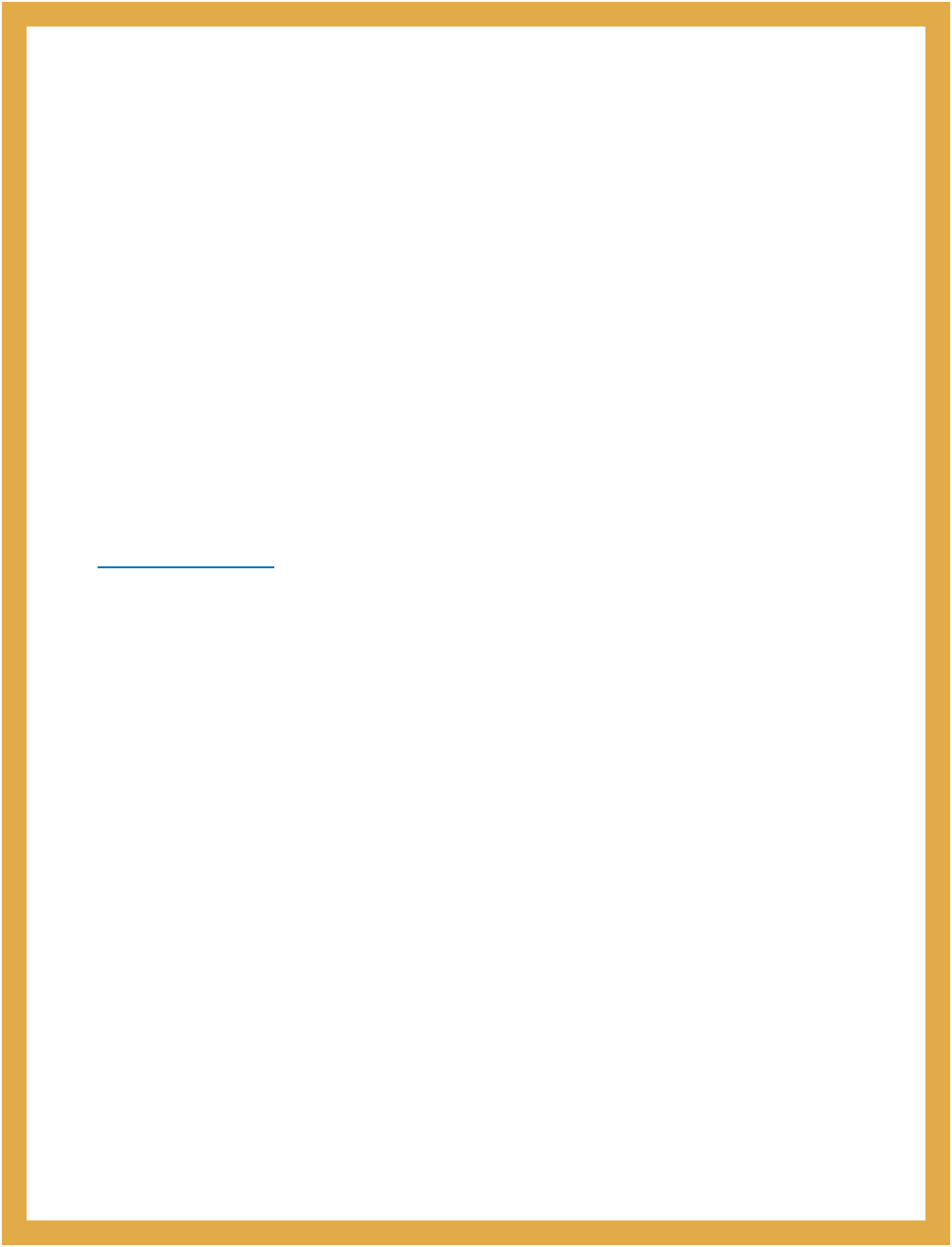
**IN DUBAI“JULY2013 TO PRESENT” (Completed 7 year)**

* **Presently working as an OutletManager.**

**Working Period – (July 2019 to till Present)**

* **Joined HWH Restaurents & Caffe LLC as an Assistant Manager.**

**(Pre-opening Caffe “Nutella”) Working Period –(July 2018 to July 2019)**



* **Azadea Group-(Food& Beverage,retail and fashion.)**

**(Pre-opening Restaurant “Italy is Eataly)**

**Italy is Eataly, Authentic Italian Cuisine Restaurant (Dubai Mall), Dubai.**

* **Worked as a Supervisor position.**

**Working Period – (September 2016to May2018)**

* **Worked as a Head Waiterposition.**

**Working Period – (March 2015 to August 2016)**

* **Worked as a WaiterPosition.**

**Working Period – (July 2013 to February 2015)**

**EXPERIENCE –**

**IN INDIA - MARCH 2011 TO MAY 2013**

* **Le Meridian Hotel (Starwood’s Property)Delhi, India.**
* **Worked as aJr. Food & Beverage Supervisorposition.**

**Working Period – (February 2013to May2013)**

* **Worked as aHead Waiter Position.**

**Working Period – (March 2012 toJanuary 2013)**

* **Indian Habitate Center, New Delhi, India.**
* **Worked as a F &B Service Associates.(Meditarian cuisine Restaurant).**

**Working Period-(March 2011 to February 2012)**

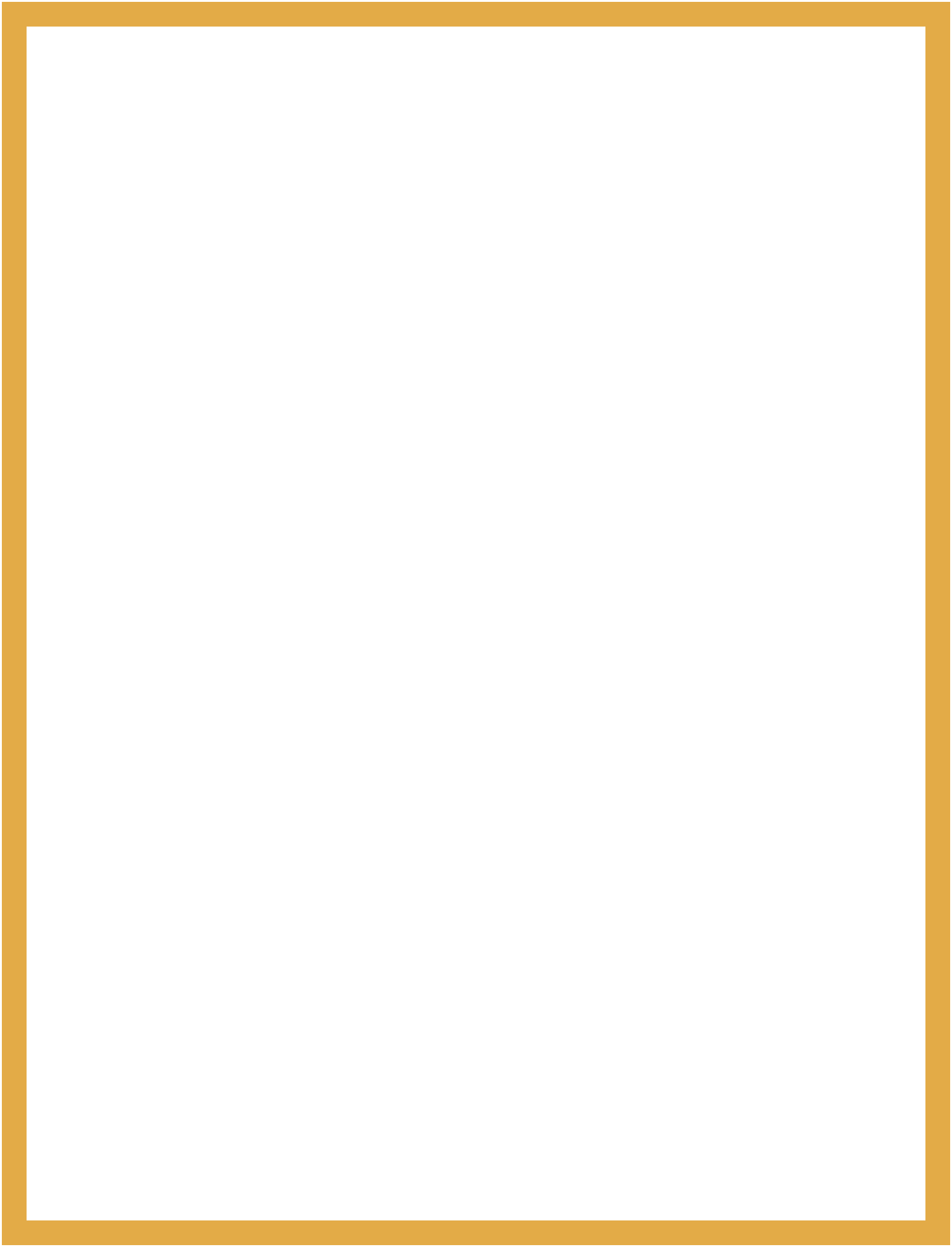
**INDUSTRIAL TRAINING -**

* **22 weeks (5 months) Industrial training experience at ST. LAURN Hotel, 5 Star Deluxe Property in Ahmedabad, Gujarat. Worked with Food &Beverage Service**

**and Front office department.**

**(Airport Representive, Receptionist, Banquets, coffee shops and Room service.)**

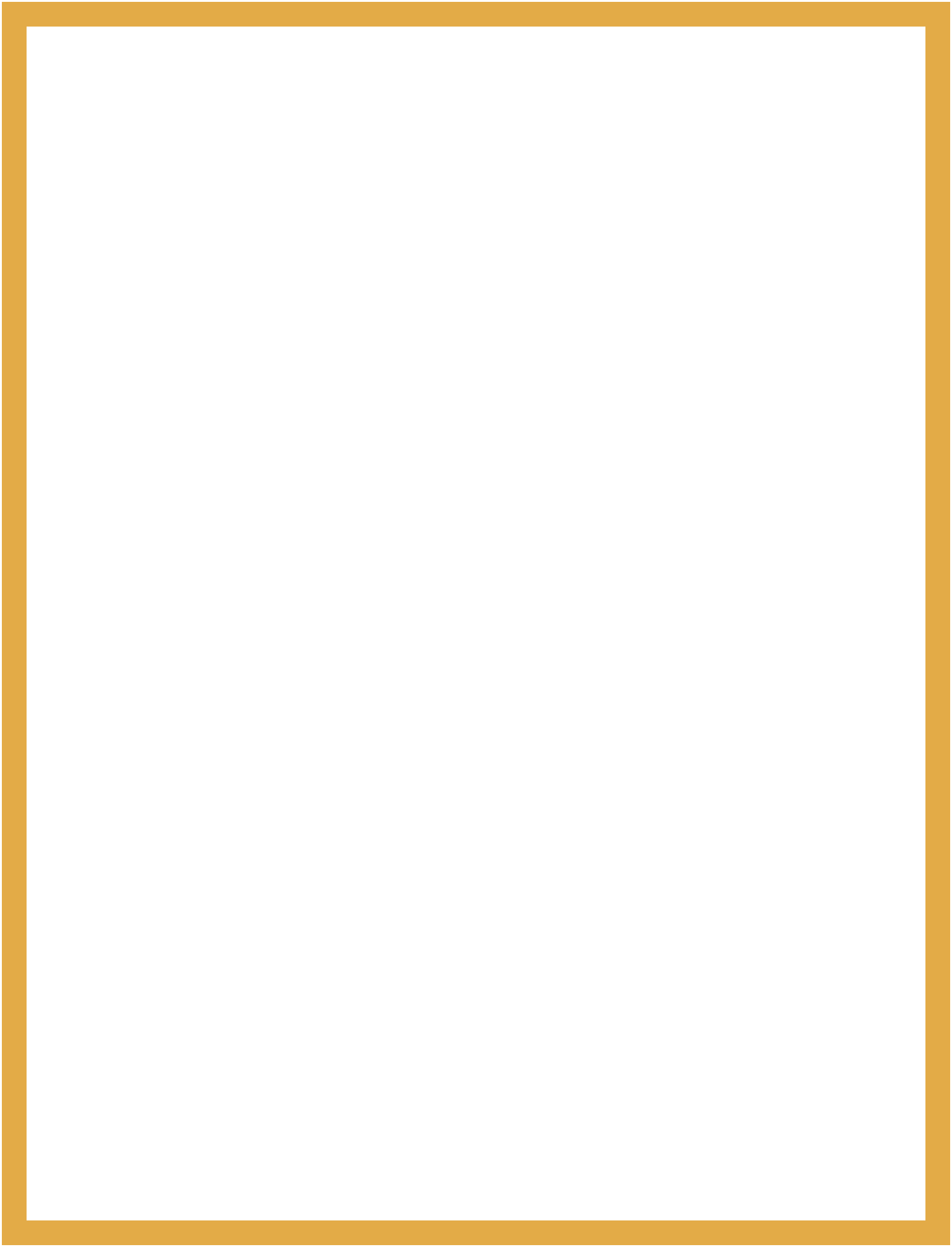
* **10 days in INTERCONTINENTEL Hotel & 5 days in TAJ HOTELS in Goa, India.**

**JOBSDESCRIPTION AND RESPONSIBILTIES:**

* **Coach, train, and supervise staff.**
* **Set sales targets and motivate staff to meet those goals.**
* **Lead staff meetings to ensure all associates stay informed.**
* **Manage store budgets and maintain financial records.**
* **Oversee stock levels and order new items when required.**
* **Address customer complaints and issues in a professional manner.**
* **Handle staff conflicts, complaints, and problems.**
* **Prepare various promotional materials and in-store displays.**
* **Ensure compliance with various health and safety regulations.**
* **Taking care of the month end inventory.**

**EDUCATIONAL QUALIFICATION:**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **DEGREE** | **NAME OF THE** | **UNIVERSITY** | **PERCENTAGE** | **GRADE** |  |
|  |  |  |  |  |
|  | **INSTITUTE** |  |  |  |  |
|  |  |  |  |  |  |
| **2nd Year&3rd** | **HIHT GOA** | **PTU** | **71%** | **A** |  |
| **Year** |  |  |  |  |  |
| **B.Sc.** |  |  |  |  |  |
| **HMCTT** |  |  |  |  |  |
|  |  |  |  |  |  |
| **1stYear** | **HIHT GOA** | **PTU** | **69%** | **A** |  |
| **B.Sc.** |  |  |  |  |  |
| **HMCTT** |  |  |  |  |  |
|  |  |  |  |  |  |
| **H.S.C.** | **SARASVATI VIDHYA** | **UTTRAKHAND** | **70%** | **A** |  |
|  | **MANDIR** | **BOARD** |  |  |  |
|  |  |  |  |  |  |
| **S.S.C.** | **SARASVATI VIDHYA** | **UTTRAKHAND** | **67%** | **A** |  |
|  | **MANDIR** | **BOARD** |  |  |  |
|  |  |  |  |  |  |



* **AWARDS, ACKNOWLEDGEMENT AND SKILLS:**

**AREAS OF EXPERTISE:**

* **Guest Relationship,**
* **Customer Service,**
* **Hotel Operation,**
* **Restaurant Management**

**COMPUTER SKILLS**:

**Microsoft Office (Word, Excel, PowerPoint, POS System.)**

**AWARDS:**

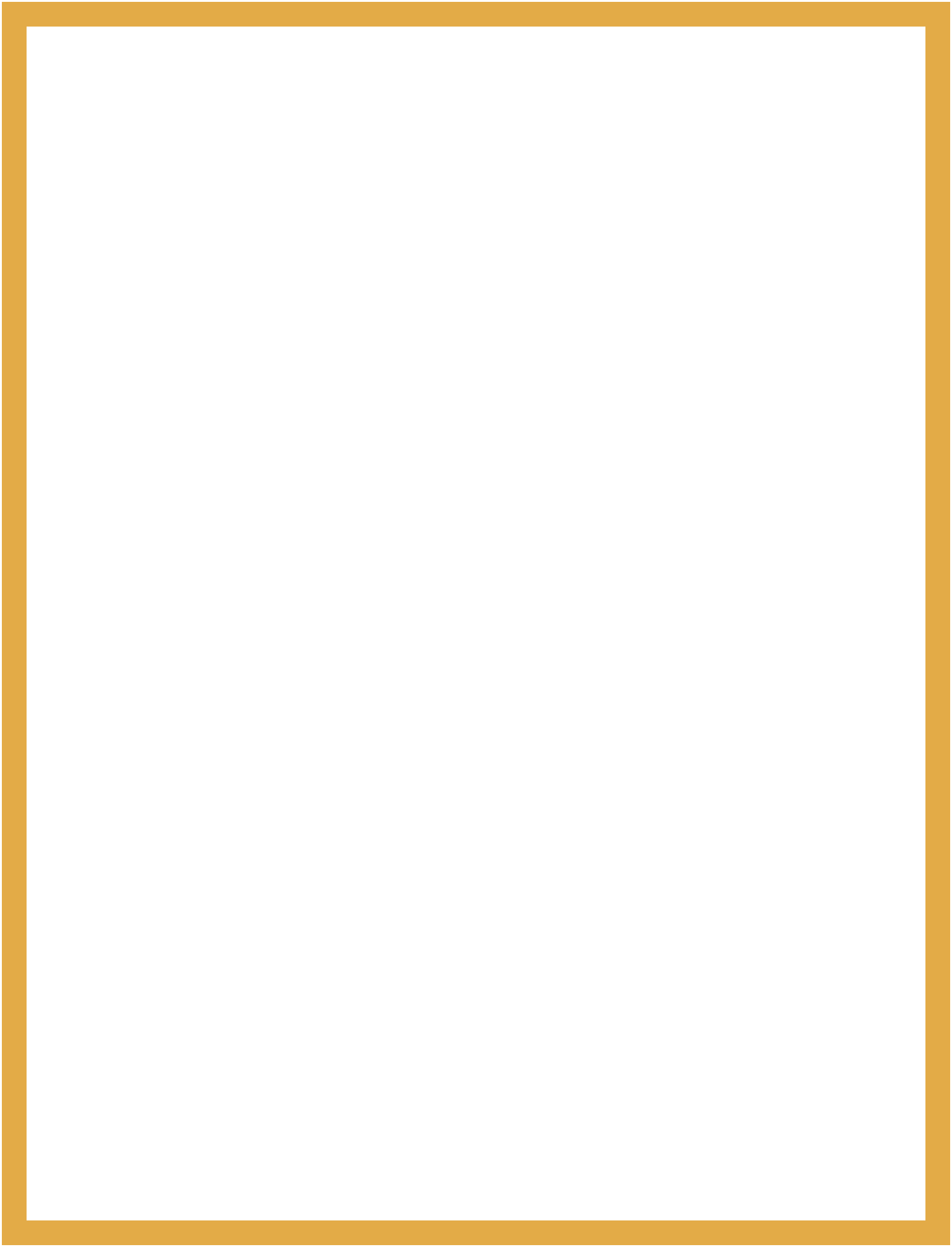
* **Service Ambassador of Azadea (Italy is Eataly)**
* **Team leader of the Year (2017)**
* **Certificate in PIC with merit**

**TRAINING:**

* **Fundamental of Leadership,**
* **Personality development,**
* **Conflict management,**
* **Power of Influence,**
* **Effective Communication,**
* **Essential food safety training,**
* **Service excellence Training,**
* **Selling Techniques,**

**PERSONAL SKILLS:**

* **Responsiveness Leadership Skills,**
* **Professional Judgment,**
* **Problem Solving & Decision making,**
* **Energetic, Self-control & Well organized,**
* **Excellent communication,**
* **Influencing Skills**

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**PERSONAL DETAILS:**

**Date of Birth**

**Marital Status**

**Sex**

**Strengths**

**- 10-09-1991**

**- Single**

**- Male**

**- Helpful, Positive, dedicated to work**

**Email:** [**manoj-398242@gulfjobseeker.com**](mailto:manoj-398242@gulfjobseeker.com)

**I am available for an interview online through this Zoom Link** [**https://zoom.us/j/4532401292?pwd=SUlYVEdSeEpGaWN6ZndUaGEzK0FjUT09**](https://zoom.us/j/4532401292?pwd=SUlYVEdSeEpGaWN6ZndUaGEzK0FjUT09)

**Date:**

**21/06/2020**

**Manoj**