

 **APURVA**

SKILLS



## Team leadership

* Self-motivated

## Positive Attitude



SIES College Of Management Studies (SIESCOMS)

Navi Mumbai, k1H • 2018

# PGDM In Pharmaceutical

**management**

St.3ohn Institute Of Pharmacy & Research

/vIumbai, MH • 2O13

# B Pharmacy

lsmafl Yusuf College

/vIumbai, MH • 2009 HSC

A highly motivated and commercially aware Pharmaceutical Sales Representatives who comes to you with a strong pharma sales background and a desire to build a career in marketing.

Good communicator and planner with strong judgement and critical thinking abilities.

Food packaging - Quality control department Dubai • 05/2019 - 06/2020

Enters, updates and verifies data into various systems for use by all personnel.

Reviews and verifies data entered into database to ensure accuracy. Tracks documents received and completion dates.

Sanofl India Limited - Senior Sales Executive Mumbai, MH • D7/2O1B - 12/2018

Shaped sales approaches to individual clients, meeting Doctors, facilitating relationships with customers and achieving targets by working in a team.

* Utilized effective marketing techniques to increase brand recognition.
* Schecluled meetings with team and plan the targets according to the market growth.

Mankind Pharma Limited - Territory Sales Manager New Delhi, DL • 02/2015 - 06/2016

Increased sales with the execution of full sales cycle processing from initial lead processing through conversion and closing.

* Consistently hit aod exceeded sales goals by 2096 Phoenix Medical - Pharmacist

Mumbai, MH • 02/2014 - 12/2015

Dispense medicines to meet expected demand.

* Ordered supplies and medications to maintain inventory levels
* Assistecl patients with over-the-counter medication recommendations

Email: apurva-398257@gulfjobseeker.com

I am available for an interview online through this Zoom Link <https://zoom.us/j/4532401292?pwd=SUlYVEdSeEpGaWN6ZndUaGEzK0FjUT09>

* Educated patients about possible interactions and special instructions.
* Ivlaintair›ed appropriate records and completed reports as necessary.

**Learning new things & travelling**

Learn any new things which I havent done before

* Travelling different places to explore

## I hereby certify th at the information given above is true. Signature :