

**CHIDOZIE**

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**SUMMARY**

Accomplished Sales Associate with three years of experience in retail sales and a successful background in the delivery of exceptional customer service and the ability to assist high profile customers with the sales of luxury goods. Seeking to work in an organization where I can demonstrate my marketing skills and increase sales revenue and volume of the company.

**SKILLS**

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| * Microsoft office * Data collection/Analysis * Excellent research skills * Good communication skills | * New business development * Retail assistance * Sales assistance * Merchandising skills | * Records Management * Pre-sales and trade shows * Customer service Management * Product knowledge |

**WORK EXPERIENCE**

# Cashier and Food Merchandizer

Shopping Mall Abuja, Nigeria May 2016 - Sep 2018

* Managed the development and maintenance of customer relationships, resulting in sales increase by 80%.
* Followed all customer care standards, including telephone standards and handled multiple customers.
* Liaised with customers, identifying new opportunities and monitoring service provision.
* Liaised with head office to ensure relevant stock is delivered on time.
* Ensured that all orders are being processed and that clients are being provided with accurate quotations.

# Marketer

Abuja, Nigeria Sep 2018 - Aug 2019

* Reviewed sales strategies and targets with sales managers.
* Achieved individual sales target by 70 % through the maximization of sales opportunities.
* Managed the development of client reports on current trends.
* Delivered high quality customer service while dealing with and serving a constant influx of customers.
* Assisted with regular stock checks and annual stock takes.
* Negotiated payment plans with clients to close sales and increase profit margins.
* Analyzed qualitative information to support and review new and existing marketing and sales strategies.

**EDUCATION**

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| **LLM in International Business Law**  **Middlesex University Dubai** | Sep 2019 – Expected Graduation, Jun 2021 |

# Bachelor of Laws (BL)

**The Nigerian Law School** Oct 2016 – Aug 2017

**PERSONAL DETAILS**

**Visa Status:** Student Visa

**Hobbies:** Reading journal articles, short stories and studying law reports.