**CURRICULUM VITAE**

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**ASKAR**

**Dubai , U.A.E :**

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**Email :** [**askar-399717@2freemail.com**](mailto:askar-399717@2freemail.com)

**Post Applied: FOR SALES**

**Career Objective**

I am seeking for company where my education and experience can not only improve status of the company but also automate the working process to the best possible one and best of my carrier to do the best in my knowledge for the better of the company to improve towards higher Prosperity.

**Carrier Profile:**

* + **Worked as “ MARKETTING SALES ” in a MOBILE TRADING COMPANY in INDIA For the period of 02 Years**
  + **Also Worked as “SALES ” with KULABA SUPERMARKET , MUMBAI-INDIA**
  + **Job Profile**
* Strong analytical reporting abilities as well leadership qualities and term in Sales
* Hard working in any level
* Self motivated and innovative team player with ability to work under minimum supervision and communication skills
* Good Communication Skills
* Top Confidence Level
* Quick at Deliver the works to the customer
* Ability to work under pressure without been stressed
* Strong enthusiasm for the job; highly motivated with great ability to work harmoniously in a team
* Confidence in Product Growth Capability Not Only customers But also Companies Product
* Distributing all range of company product effective as per organization guidelines
* Achieve the target and effective time keeping
* Increasing the business to maximum with given resource
* Attending to any emergency when called upon
* Resolve client complain and focus customer satisfaction
* Identifies and generates leads through networking, cold-calling and marketing, converting into key accounts
* Emphasizes product features based on customers' needs and up-sell/cross-sell IT products/services
* Manages the sales cycle from inception to execution
* Manages high-profile corporate accounts
* Full ownership of P&L to achieve revenue growth and gross profit stream
* Coordinates and leads service review meetings to ensure customer satisfaction and SLAs are being met
* Conducts bid analysis and deal execution, ensuring to buy, sell and renegotiate/renew contracts at best prices
* Writes formal responses to RFQ/RFPs
* Uses CRM and ERP systems to record data
* Key role in developing the team: conducting appraisals, one-to-ones, training and mentoring

**Educational Qualification :**

* **B.com From Mangalore University (2018)**

**Computer Skills :**

* **Office Management**

**Basic Skills Strength:**

* Can Perform duty with confident and responsibility
* Communicate With Customer frequency and Pleasant Manner
* Courageous and ability performer

**Interests :**

* **Playing Cricket , Football**
* **Take Part in Social Activity**

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| --- | --- | --- |
| **Personal information :** |  |  |
| Date of Birth | : | 4th June 1995 |
| Sex | : | Male |
| Nationality | : | Indian (Kerala) |
| Visa Status | : | Under Visit |
| Marital Status | : | Single |
| **Language Skill** | **:** | **English , Malayalam & Hindi** |

I hope that above mentioned particulars will meet yours requirements and if you have given a chance to serve you. I assure you that I can do my best duties interest in the company & the entire satisfaction of my superiors.

**ASKAR**