`

|  |  |
| --- | --- |
| **Gulfjobseeker.com CV No: 24564**  **Mobile +**971505905010 / +971504753686  To get contact details of this candidates  Submit request through Feedback Link  <http://www.gulfjobseeker.com/feedback/submit_fb.php> | C:\Users\Acc\Desktop\Wasel 22.jpg |
|  | |

|  |
| --- |
| **EDUCATION** |

|  |  |
| --- | --- |
| **Bachelor of Pharmacy & Pharmaceutical Chemistry** | **2002** |
| Damascus University, Syria |  |

|  |
| --- |
| **CAREER SNAPSHOT** |

|  |  |
| --- | --- |
| **Pharmacist** | **Nov 2009 – Present** |
| Own Pharmacy, Brazil Street, Homs, Syria |  |
| **Scientific Representative** | **May 2007 – Nov 2009** |
| NCPI Pharmaceutical Industries, Homs, Syria |  |
| **Scientific Representative** | **Apr 2005 – Apr 2007** |
| Kasbaar & Shabany Medical Industries, Homs, Syria |  |
| **Pharmacist & Scientific Representative** | **Nov 2002 – Mar 2005** |
| Own Pharmacy, Zara, Homs, Syria (Country service)  Delta Medical Industries, Homs, Syria (Part time) |  |

|  |
| --- |
| **CAPABILITIES** |
| **Medical Representative**   * Develop, execute and manage marketing of pharmaceutical products. * Work strategically to increase the awareness and use of a company’s pharmaceutical and medical products in settings such as general practices, primary care trusts and hospitals. * Arrange appointments with doctors, pharmacists and hospital medical teams, which may include pre-arranged appointments or regular ‘cold’ calling. * Make presentation to doctors, practice staff and nurses at any set venues or conferences. * Provide information to the clients regarding the products / medicines. * Advise customers on the selection of medication brands, medical equipment and health-care supplies and offer health promotion and prevention activities. * Keep abreast with the latest clinical data supplied by the company; interpret, present and discuss data with health professionals during presentations. * Anticipate negative and positive impacts on the business and adapt strategy accordingly. * Develop strategies for increasing opportunities to met and talk to contacts in the medical sector. * Work with team managers to plan how to approach contracts and create effective business plans for making sales in particular area. |

|  |
| --- |
| **PROVEN JOB ROLE** |

|  |
| --- |
| **Pharmacist**   * Responsible for the pharmacy management, control medicines, control-reduce near expiry medicines and keeping balance of stock of medicine for emergency departments. * Provided information and advice regarding drug interactions, side effects, dosage and proper medication storage to hospital doctors, nurses and customers. * Reviewed prescriptions to assure accuracy, ascertain needed ingredients and to evaluate suitability. * Analysed prescribing trends to monitor business compliance and to prevent excessive usage. * Ordered and purchased pharmaceutical supplies, medical supplies, and drugs; maintained stock, handled and stored them properly. * Maintained supplies and oversaw security of drugs kept at the cabinets. * Maintained records, such as pharmacy files, patient profiles, charge system files, inventories, control records for and registries of controlled drugs. * Capability to handle management functions such as handling staff, operations and clients. |

|  |
| --- |
| **IT SKILLS** |

MS Office, Internet & E-mail applications

|  |
| --- |
| **PERSONAL DETAILS** |

Nationality: Syrian Date of Birth: 17th March 1978 Marital Status: Married

Religion: Moslem Holding Int’l Driving License Language: Arabic & English

|  |
| --- |
| **REFERENCE** |

Available upon request