**Gulfjobseeker.com CV No:** **29052**

**Mobile +**971505905010 / +971504753686

To get contact details of this candidates

Submit request through Feedback Link

<http://www.gulfjobseeker.com/feedback/submit_fb.php>

Bachelor of Business Management (Marketing Management )

**OBJECTIVE**

A self-motivated, smart-working and optimistic team player with professional experience in Sales&Marketing looking for an opportunity with a reputed organization where I could use my strategies, skills and abilities for growth and profit of the organization.

**KEY STRENGTHS**

* A 2+ years professional experience.
* Effective communication and People skills
* Confidence, self-drive and determination.
* Target oriented and Attention to detail.
* Good analytical and problem solving skills
* Enthusiastic and Hard working
* Understanding the market and the ability to quickly adapt to the changing environment.
* Good business sense and a professional approach to work.
* Good sales and negotiation skills.

**Education and Certification**

**EDUCATION**

* Bachelor of Business Management (Marketing Management ) from Bangalore University – India

**Project:** *A Study on Sports Brands Performance in Multibrand Outlets.*

* High school in CBSE from Delhi Private School Sharjah, U.A.E

***Added Qualification*** – IATA Foundation (Montreal)

**COMPUTER KNOWLEDGE**

* MS Office - Excel, Word, PowerPoint
* Graphics Designing
* Auto CAD

**Professional Experience**

**Kronreif Trunkenpolz Mattigofen (KTM)**

**Business Sector:** Automobile

**Home Base:** Bangalore- India

**Duration:** Jan’13 – Jul’14

**Designation:** Sales and Marketing Associate

*Job Profile include:*

* Conducting Exhibitions and Test Ride camps for generating enquiries.
* Assisted customers with selection of automobiles and provided information regarding dealership and services.
* Doing cold calls on the prospects and identifying prospects and giving demonstration of the product to the customers.
* Assessing customer feedbacks in providing critical inputs for product/service improvisation.
* Coordinating with presales team for conducting demonstration, installation and training programs.
* To spot new and profitable markets.
* Building and maintaining a strong relationship with Clients, Vendors, Partners and Liaison strongly with the company and actively participate in Product Marketing activities.
* Conducting ongoing analyzes to evaluate the efficiency, quality and productivity of operations.

**Firstsource India Pvt. Ltd.**

**Business Sector:** Business Process Outsourcing (BPO)

**Home Base:** Bangalore - India

**Duration:** Aug ’11 – Sep’12

**Designation:** Customer Service Associate

* Reporting to the Floor Supervisor and Team Lead, job responsibilities include:
* Strategize the planning, developing and directing of the queries and issues related to the products.
* Establish and communicate the service standards to the operations so that quality customer satisfaction is achieved.
* Solved many customer questions, addressed complaints, and improved customer relations.
* Doing cold calls on the prospects and identifying prospects and giving demonstration of the product to the customers
* Attending escalation calls apart from taking normal calls and conveying the client’s requirements to the team with regards to the process
* Attaining daily, weekly and monthly targets specified by the process and providing the feedback to the process manager at the end of the day.

**Personal Details**

* Date of Birth : 17th June 1991
* Nationality : Indian
* Marital Status : Single